# **New and Expanding Report**

# **Summary Information from 1/1/2014 to 12/31/2014**

78

4,441

\$438,450,000

28

50

**Total Companies** 

**Total Jobs** 

**Total Investment** 

**New Companies** 

**Expanding Companies** 

# Biologics, Inc.

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<b>Date Submitted</b>
Biotechnology/Pharmaceutic als	Expanding	0	\$15,000,000	01/16/2014

#### **Notes**

Biologics Inc., an oncology services company, signed a contract with Highwoods Properties to build a new \$15 million office building for the company in Cary. Cary-based Biologics, led by President and CEO Stuart Frantz, will occupy all of the new 75,000-square-foot, three-story building. It is expected to be completed in the second guarter of 2015.

## **PowerSecure International**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Solar/Renewable Energy	Expanding	100	\$0	01/17/2014

### **Notes**

PowerSecure International, a Wake Forest-based cleantech company, has hired more than 100 employees in the past year. PowerSecure delivers energy technologies and Services to electric utilities and their industrial, institutional, and commercial customers.

## **Teradata**

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Software/Information	Expanding	20	\$0	01/17/2014

#### **Notes**

Teradata, a data warehousing and enterprise analytics firm, brought 20 employees to its Raleigh facility with its recent acquisition of Aprimo, an Indianapolis-based company. Teradata's Raleigh office, which now employs 125 people, focuses on enterprise marketing management, campaign management and inbound marketing.

# **Cary Orthopaedics and Sports Medicine Specialists**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Healthcare	Expanding	0	\$0	01/21/2014

### **Notes**

Cary Orthopaedic Sports Medicine Specialists, an orthopaedic care center, is opening a new location in Cary on Davis Drive. The new office location will include an urgent care facility, as well as space dedicated to physical therapy.

# **ABB**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<b>Date Submitted</b>
Smart Grid	Expanding	0	\$0	01/22/2014

### **Notes**

ABB, power technologies company, is moving roughly 350 employees in its Power Products and Power Systems unit from the company's existing Centennial Campus space to the new Alliance One building. The company will lease 94,000 square feet - three of five floors - in the new Alliance One building. ABB expects to make the move in 2015.

# **Paragon Bank**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Financial Services	Expanding	0	\$0	02/01/2014

### <u>Notes</u>

Paragon Bank, a personal and commercial bank, is opening a 2,700-square-foot branch office of in Cary at the corner of Davis Drive and High House Road. Paragon's commercial focus areas are operating companies, professional firms, and nonprofit organizations with revenues under \$100 million. Paragon also focuses on serving the private banking needs of executives, business owners, entrepreneurs, and other individuals.

## **Dude Solutions**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Software/Information	Expanding	440	\$0	02/03/2014

#### **Notes**

Dude Solutions, the parent company of both SchoolDude and FacilityDude, will add 440 employees over the next five years after a \$100 million investment by a private equity firm. Dude Solutions provides cloud-based software that helps schools and other entities manage their information technology and energy consumption. Ninety percent of the promised positions are in customer support, sales and marketing, and most are open to recent college graduates.

# **Clinipace Worldwide**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Biotechnology/Pharmaceutic	Expanding	50	\$0	02/07/2014

#### **Notes**

Clinipace Worldwide, a Morrisville-based contract research organization, hired more than 50 new employees in 2013 and expects to increase its headcount by an additional 25 percent in 2014. The company will be hiring for positions in clinical monitoring, site management services, clinical project management, clinical data management, and financial operations. Clinipace offers an innovative service model to serve the unique needs to venture-backed, mid-tier, and strategic pharmaceutical, biotechnology, and medical device firms.

# **Expion**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<b>Date Submitted</b>
Software/Information Technology	Expanding	35	\$0	02/12/2014

### <u>Notes</u>

Expion, an enterprise social media management software company, is planning to add more than 35 employees in 2014. Expion provides brands and agencies with enterprise tools to drive social marketing and increase user engagement to expand their audience.

# **Complete Delivery Solution**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Other: Transportation	New	0	\$0	02/14/2014

#### **Notes**

Complete Delivery Solution, a nationwide same-day delivery network, is moving its headquarters from Oxford to Raleigh. The company delivers time-sensitive documents and other enterprise necessities across its nationwide network using an online platform.

## Mead & Hunt

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Architecture and	New	0	\$0	02/18/2014
Engineering				

### **Notes**

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# **Valencell**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	10	\$0	02/22/2014

## <u>Notes</u>

Valencell, a technology company, is planning to hire 10 employees this year. Valencell's PerformTek sensor technology leverages the natural physiology of the ear to track biometric data. Valencell develops wearable physiological monitoring technology and licenses this technology to industry partners for seamless integration with brand-name products already used by consumers while exercising or performing daily activities.

### AT&T

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other	Expanding	23	\$0	02/28/2014

#### Notes

AT&T, a multinational telecommunications company, is hiring 23 new employees in Raleigh: this employee growth is a result of the company adding personnel that will drive a wide range of upgrades to enhance network speed, coverage, and performance of the company's wireless network.

# **Entigral**

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	10	\$0	02/28/2014

### **Notes**

Entigral, a software company, plans to add at least 10 more employees by the end of the year. Entigral is a leader in RFID Asset Tracking Solutions for fixed assets, supply chain, and manufacturing.

# Longistics

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Other: Logistics	Expanding	60	\$0	03/03/2014

### **Notes**

Longistics, a full-service provider of global logistics solutions, has announced that it is seeking to hire 60 professional truck drivers to support their addition of 30 OTR (over-the-road) teams by the spring of 2014. Longistics provides trucking, warehousing and Foreign Trade Zone management operations. Focused on service, safety and security, Longistics is a certified ISO 9001:2008 provider, offering a highly specialized "Imperial Fleet" of skilled professional drivers dedicated to providing world-class service to customers.

# **Brueprint Brewing Company**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Other: Brewery	New	0	\$0	03/04/2014

### <u>Notes</u>

Brueprint Brewing Company, a brewery, is planning to open this Spring in Apex on Perry Road. The brewery will be Apex's first handcrafted brewery and will feature a tap room.

# **Nickelpoint Brewing Co.**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Other: Brewery	New	5	\$0	03/06/2014

#### **Notes**

Nickelpoint Brewing Co., a brewery is scheduled to open in June 2014 at 506 Pershing Road in Raleigh. Nickelpoint Brewing Co. is a craft brewery located in the Five Points neighborhood of Raleigh that will offer classic European style ales.

## Lenovo

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Software/Information Technology	Expanding	0	\$0	03/13/2014

### <u>Notes</u>

Lenovo, a multinational technology company, is planning to relocate its employees to the former corporate campus of Sony Ericsson in Research Triangle Park. Lenovo will occupy both office buildings on the former Ericsson campus, which encompasses 450,000 square feet. In addition, Lenovo plans to build an additional 30,000 square feet of office space. Lenovo is making the move to accommodate its planned purchase of IBM's Research Triangle Park-based, low-end server unit. The \$2.3 billion purchase will double Lenovo's North American headcount of 2,200 that is housed at the firm's North American headquarters in Morrisville.

# Workday

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Software/Information Technology	Expanding	8	\$0	03/16/2014

### **Notes**

Workday, a business software company, is planning to hire eight employees this year and moved into a new office space in the TrustAtlantic Bank building across from Crabtree Valley Mall. Workday provides human resources and financial software that is cloud-based.

# **Storm Cloud Brewing**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Other: Brewery	New	0	\$0	03/17/2014

### **Notes**

Storm Cloud Brewing, a brewing company, is opening this summer and will feature a restaurant on North West Street in Raleigh. It is opening in July and will serve craft beers from around the country and North Carolina, as well as their own line up of Storm Clouds specialty brews.

# **Draft Line Brewing**

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Brewery	New	3	\$450,000	03/18/2014

### <u>Notes</u>

Draft Line Brewing, a micro-brewery, is planning to open a brewery and tap room in Fuquay-Varina in May of 2014. The brewers brought on an investor who contributed about \$450,000 for the facility and the brewing system, which will allow 30 barrels to be brewed at once, or 930 gallons of beer.

# **Geomagic**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	New	60	\$0	03/18/2014
Technology				

### <u>Notes</u>

Geomagic, a provider of 3D printing centric design-to-manufacturing solutions, is moving into the Weston 1 Building in Cary from its current location at Davis Drive in Morrisville. The company employs 60 people and provides 3D printing centric design-to-manufacturing solutions including 3D printers, print materials, and cloud sourced on-demand custom parts for professionals and consumers.

# **Professional Builders Supply LLC**

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other	Expanding	0	\$0	03/19/2014

### <u>Notes</u>

Professional Builders Supply, a provider of home building materials, is opening a new 50,000-square-foot distribution facility at a warehouse near Raleigh-Durham International Airport in Morrisville. The distribution facility will focus on windows and doors for its clientele, which includes local, regional, and national home building companies.

### **I-Cubed**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	25	\$0	03/27/2014

#### **Notes**

I-Cubed, enterprise technology solution provider, is expanding its headquarters at N.C. State University's Centennial Campus by at least 25 employees this year. I-Cubed is located at the Venture II building on Centennial Campus and now has more than 120 employees. It also gained another 4,300 square feet in its latest expansion, with an additional 5,600 square feet to be added over the next 18 months. I-Cubed is a leading solutions provider in the areas of product lifecycle management (PLM) consulting, web experience management, and managed services.

## **GlaxoSmithKline**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<b>Date Submitted</b>
Biotechnology/Pharmaceutic	Expanding	75	\$0	03/29/2014

### **Notes**

GlaxoSmithKline, a pharmaceutical, biologics, vaccines, and consumer healthcare company, is planning to hire 6 to 75 people to meet production needs for its Zebulon facility. GlaxoSmithKline's Zebulon facility is one of two manufacturing sites in North America for the company, which also packages and produces 20 different brands and products, including drugs such as Potiga, Valtrex, and Lamictal.

# Red Hat, Inc.

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	50	\$0	04/01/2014

### **Notes**

Red Hat, an open-source software company, is hiring 50 employees in its corporate headquarters office in downtown Raleigh. Red Hat posted \$1.53 billion in revenue for its last fiscal year and the company has about 6,300 employees, with more than 900 in Raleigh.

## **Rex Healthcare**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Healthcare	Expanding	0	\$200,000,000	04/01/2014

#### **Notes**

Rex Healthcare, a non-profit health care system, is beginning construction of its new 8-story heart tower on its West Raleigh campus this fall. The project, which includes the 200,000-square-foot tower and a parking deck, is expected to cost more than \$200 million and will be Rex's largest capital project to date. The tower will be home to Rex's cardiology practice North Carolina Heart & Samp; Vascular, which was created by the merging of Wake Heart & Parking Teacher & Parkin

## **Cushman & Wakefield/Thalhimer**

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Real Estate	Expanding	0	\$0	04/02/2014

#### **Notes**

Cushman & Samp; Wakefield/Thalhimer, a commercial real estate firm, is expanding and relocating to a 9,800-square-foot space at the Crabtree Overlook office building off of Lead Mine Road. Cushman & Samp; Wakefield/Thalhimer established its first office in the Triangle in 2011 and has nearly 30 real state brokers and staff members.

## BB&T

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<b>Date Submitted</b>
Financial Services	Expanding	20	\$89,000,000	04/04/2014

## <u>Notes</u>

Branch Banking & Drust, a financial services company, is building a data center in Zebulon at the intersection of North Arendell Avenue and Green Pace Road. BB& Dry's data center will consist mostly of computers that will serve as a backup to BB& Dry's control center in Wilson in case of a natural disaster. BB& Dry's in investing \$89 million dollars and constructing a 150,000-square-foot building that is expected to be completed on the nearly 50-acre property by the end of 2015. BB& Dry's million between 20 and 30 associates at the new facility.

# **Bryant International Law and Tax Group**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Law	New	5	\$0	04/10/2014

### **Notes**

Bryant International Law & Department of the boutique law firm, opened in Raleigh and will consist of five employees. The boutique law firm will focus on international businesses, including tax structuring, drafting and revising intercompany agreements, strategic transfer pricing, subpart F reviews, international contracting VAT management, and repatriation.

# **Novozymes**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Biotechnology/Pharmaceutic	New	0	\$0	04/23/2014
als				

#### **Notes**

\*\*\* Update 12/26/2014: Due to complications with site in Cary, Novozymes will locate at 9000 Development Drive in Research Triangle Park. The company will move employees into the space in the latter part of 2015. Currently, employees are working out of temporary space at 108 T.W. Alexander Drive in Durham. The associated jobs and investment figures are in the process of being updated. \*\*\*

### Original Announcement (4/23/2014):

Novozymes, a biotechnology company, is adding a new bioagriculture research and development facility in Cary. The company plans to create 100 new jobs and invest more than \$36 million over the next three years at the facility. The planned facility will specifically support Novozymes bioagriculture business. Scientists at the site will research and develop beneficial microorganisms found in the soil. The resulting technology will focus on improved yield, fertility, and pest control for growers. Salaries will vary by job function, but the average annual wage for the new jobs will be \$70,000 plus benefits.

# **Angler Environmental**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Engineering	New	6	\$0	04/28/2014

### **Notes**

Angler Environmental, a design-build firm that specializes in ponds, streams and other water resources, is opening its new office in Garner. Angler has already expanded its office to six employees with plans to add more in the future. Angler Environmental offers ecological design/build services including: preliminary feasibility, engineering, modeling, permitting, and mitigation. Angler Environmental also offers implementation services including: surveying, construction, landscaping, and monitoring and maintenance.

## **Local Government Federal Credit Union**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Financial Services	Expanding	0	\$0	05/02/2014

#### **Notes**

Local Government Federal Credit Union, a non-profit cooperative, bought the former headquarters of the Wake County Public School System on Wake Forest Road in Raleigh. The credit union plans to use the facility for its expansion plans for its growing staff in downtown Raleigh.

## **Distil Networks**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Software/Information	New	10	\$0	05/05/2014
Technology				

### **Notes**

Distil Networks, a security software firm, is opening a new office in Raleigh and expects to have hired 10 employees by the end of 2014. Distill Networks is currently working out of a temporary space at HQ Raleigh. Distil Networks is a public and private cloud security provider that blocks malicious bots, or automated computer program from attacking websites.

# **Newmark Grubb Knight Frank**

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Real Estate	New	4	\$0	05/27/2014

### **Notes**

Newmark Grubb Knight Frank, a commercial real estate firm, is opening a new Raleigh office at the TrustAtlantic Building on Glenwood Avenue. Newmark Grubb Knight Frank has already hired four employees and provides portfolio management, workplace strategy, transaction management, financial analysis, and market forecasts to its clients.

# **NetApp**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Software/Information Technology	Expanding	150	\$0	05/30/2014

#### **Notes**

NetApp, a computer storage and data management company, is expanding at its Research Triangle Park campus and plans to hire 150 people. NetApp is building a new data storage center, which allows the company it to enhance its shared-services infrastructure for testing its hardware and software against conditions that meet or exceed the extreme performance requirements of today's enterprise data centers and cloud environments.

# **Tyton BioEnergy Systems**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Biotechnology/Pharmaceutic	New	15	\$0	06/02/2014
als				

#### **Notes**

Tyton BioEnergy Systems, a biofuel company, is planning to hire 20 employees for an operation in Wake County. The operation in Wake County will support its new biorefinery in Hoke County as part of its strategy to convert its proprietary tobacco, which will be grown regionally, into ethanol. Tyton BioEnergy Systems has developed a special energy tobacco plant that is a dedicated non-food fuel crop. Over the next five years, Tyton will work to grow its energy tobacco and establish local rural processing facilities.

# **Zurn Industries**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<b>Date Submitted</b>
Advanced Manufacturing	New	0	\$0	06/05/2014

## <u>Notes</u>

Zurn Industries, a plumbing products company, is opening an Innovation Center at 3700 Regency Parkway in Cary. The 17,000-square-foot center will facilitate testing, quality control, product technology, and system innovations. Zurn manufactures engineered water solutions in commercial, municipal and industrial markets, including a wide spectrum of sustainable plumbing products.

# **Cisco Systems**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Software/Information Technology	Expanding	550	\$1,600,000	06/06/2014

#### **Notes**

Cisco Systems, an American multinational corporation that designs, manufactures, and sells networking equipment, announced it is expanding its workforce in the Research Triangle Park - adding 550 new jobs. Cisco plans to hire a mix of finance, operations, and advanced network services personnel over the next four years. Compensation for the new positions will vary by job function, but the average annual salary will be at least \$72,700 plus benefits. Cisco has one of its largest presences at its RTP campus with over 5,000 employees. Cisco has long seen RTP and Wake County as critical to the success of the company - Cisco hires more engineers from NC State University than from any other university.

## **Advanced Auto Parts**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other	New	600	\$5,000,000	06/18/2014

### **Notes**

Advanced Auto Parts, an automotive replacement parts retailer, is opening a corporate support center in Raleigh and plans to create 600 jobs by the end of 2017 and invest more than \$5 million. The positions that will be based in the Raleigh Support Center include corporate functions related to merchandising, marketing, supply chain, and commercial sales. Compensation for the new positions will vary by job function, but the average total compensation will be approximately \$110,000 plus benefits. In January 2014, Advance Auto Parts completed its acquisition of General Parts International, Inc., which had its corporate headquarters in Raleigh.

# Ranpak Corp.

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Other	Expanding	0	\$0	06/20/2014

### <u>Notes</u>

Ranpak Corp., a manufacturer of "in-the-box" protective paper packaging materials and systems, is expanding in Raleigh with a lease of a 60,000 square foot building at the 540 North distribution center on Capital Boulevard. Ranpak recently acquired Geami, a Raleigh-based packaging company and will relocate and consolidate its operations in Raleigh at the facility.

### RevGen

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<b>Date Submitted</b>
Software/Information Technology	New	20	\$0	06/20/2014

### **Notes**

RevGen, a sales and marketing company, is a new company in Raleigh that already has 11 employees and plans to have 20 by September. RevGen works with technology-based companies, including Citrix to generate sales leads.

# **Centrifuge Media**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Communications	Expanding	0	\$0	06/23/2014

### **Notes**

Centrifuge Media, a full service meeting technology production agency, is building a new 10,000-square-foot office in Raleigh. The company specializes in audiovisual production, design and print services, and technical consulting, primarily in the pharmaceutical industry. Since 2008 Centrifuge Media has nearly doubled its staff in the Triangle to 24 employees. Construction is expected to be completed in February 2015.

## Stockton Graham & Co.

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other	Expanding	3	\$0	06/24/2014

### **Notes**

Stockton Graham & Drong, Co., a specialty coffee roaster and wholesale beverage, equipment, and accessory distributor, is adding three to five employees in Raleigh. The company's customers range from independent coffee shops to coffee and espresso gourmet bars, as well as product distributors, small roasters, and specialty beverage distributors. Stockton Graham & Drong, Co. recently completed its acquisition of Eurocafé Imports Southeast in Charlotte.

# **Huron Consulting Group**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Law	Expanding	70	\$0	06/26/2014

#### Notes

Huron Consulting Group, a consulting firm, is expanding its document review center in Morrisville by leasing an additional 9,000 square feet and employing 70 additional contract lawyers. The Morrisville document review center is one of seven in North America operated by Huron Legal, a division of Huron Consulting that helps law firms and departments to operate more efficiently.

### Sensus

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Smart Grid	Expanding	30	\$0	06/26/2014

### <u>Notes</u>

Sensus, a clean technology solutions company, is hiring for 30 technology positions in Raleigh. Sensus is a cleantech company that offers smart meters, communication systems, software and services for electric, gas, and water industries. Sensus is hiring senior software analytics engineers, senior software managers in data analytics, and entry-level software development engineers.

# **Kilpatrick Stockton**

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Law	Expanding	3	\$0	07/07/2014

### **Notes**

Kilpatrick Townsend & Department. Philip Harris is an associate that is joining the Complex Business, Class Action, Appellate and Product Liability Team and Drew Kifner is an associate joining the Labor and Employment Team. Joe Dowdy is joining as partner and will be a member of Kilpatrick Townsend's Complex Business Litigation Team.

## **Charles Schwab**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Financial Services	Expanding	0	\$0	07/07/2014

### **Notes**

Charles Schwab, a financial services firm, is expanding into a new 5,200-square-foot building at 4313 Glenwood Avenue. The new office building will be in place of the Shell gas station in front of Crabtree Valley Mall and will be completed in April 2015.

# **Boss Key Productions**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<b>Date Submitted</b>
Interactive Digital	New	20	\$0	07/07/2014
Media/Gaming				

### **Notes**

Boss Key Productions, a video company, is opening in Raleigh and plans to hire 20 employees. Boss Key Productions will focus on online titles - specifically "multiplayer interactive" games. The company was started by Cliff Bleszinski, who while previously working at Cary-based Epic Games, designed the "Gears of War" franchise.

### Statera

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<b>Date Submitted</b>
Software/Information	New	1	\$0	07/09/2014
Technology				

### **Notes**

Staqtera, an IT services provider, is opening a new location in Raleigh. Statera is a technology consulting firm that helps clients build, integrate, and implement cloud-based solutions. They offer IT staffing, IT consulting, IT project management, and business process outsourcing.

# **Teague Campbell Dennis & Gorham, LLP**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<b>Date Submitted</b>
Other: Law	Expanding	0	\$0	07/09/2014

## <u>Notes</u>

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# **Medfirst Medical Center**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Healthcare	New	12	\$0	07/10/2014

### <u>Notes</u>

Medfirst Medical Center, an urgent care facility, is opening in downtown Raleigh on South Wilmington Street. Medfirst Medical Center is the first urgent care facility to open in downtown Raleigh and is already looking to expand to a new, larger location. MedFirst, which specializes in urgent care, occupational medicine (breath alcohol testing, worker's compensation, etc.), and travel medicine.

# **Xylem**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other	Expanding	0	\$0	07/14/2014

#### Notes

Xylem, a global water technology company, announced the relocation and expansions of its Garner office. Xylem has moved into a 10,000 combined square feet of office and shop space located at 300 Sigma Drive in Garner. Xylem enables customers to transport, treat, test, and efficiently use water in public utility, residential, and commercial building services, industrial, and agricultural settings.

# **SpringHill Suites**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Other: Hospitality	New	0	\$0	07/15/2014

### **Notes**

SpringHill Suites, a hotel, opened in July at 1128 Ledsome Lane off Walnut Street in Cary. The hotel will be owned and managed by CMC Corp. of Cary, which also manages seven other hotels in the Triangle and in Wilmington. The new Cary hotel will operate as a Marriott franchise with suite rooms that have separate living, working, and sleeping spaces. The hotel also has free Wi-Fi, an indoor swimming pool, a full-service bar, an outdoor seating area, and complimentary hot breakfast.

## **Merz North America**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Biotechnology/Pharmaceutic	New	250	\$0	07/16/2014

### **Notes**

Merz North America, a global pharmaceutical company, is establishing its headquarters in Raleigh and is expected to have 250 employees. Merz has executed a lease at 6501 Six Forks Road for 60,000 square feet, which will be custom-built to meet the company's needs today and for future growth. Merz North America is a specialty healthcare company that develops and commercializes innovative, high-quality treatment solutions in aesthetics, dermatology and neurosciences in the U.S. and Canada.

# The Mayton Inn

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Hospitality	New	0	\$0	07/18/2014

#### **Notes**

The Mayton Inn, a boutique hotel, is opening in late spring 2015 at 301 S. Academy Street in Cary. The Mayton Inn will be a four-diamond level boutique hotel in the heart of downtown Cary. The top two floors will consist of 33 spacious rooms and 11 deluxe suites. The lower level will boast more than 13,000 sq. ft. with a library, full bar ,and restaurant, as well as event spaces and meeting rooms.

## **Netsertive**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	60	\$0	07/18/2014

#### **Notes**

Netsertive an online marketing technology company, plans to hire 60 new employees in 2014 and will have 200 total employees by the end of 2014. The positions are in account management, sales, and engineering. Netsertive is a technology company that enables businesses and brands to find local sales opportunities by using local digital marketing and channel marketing technology. Netsertive has a unique cloud-based Digital Marketing Engine which automates localized digital advertising and channel marketing programs encompassing search display social mobile video and other platforms.

# **Equity Resources**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Financial Services	New	8	\$0	07/21/2014

### **Notes**

Equity Resources Inc., a mortgage lending company, opened its first North Carolina office at 1330 St. Mary's Street in Raleigh. The office will have seven loan officers and is led by southeast area manager Tony Anderson. Equity Resources provides experienced, centralized processing, marketing, and underwriting experienced in FHA, USDA, VA, and Conventional financing.

## **DreamQuest Productions**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Media	New	2	\$0	07/22/2014

#### **Notes**

DreamQuest Productions, a film production company, recently moved to Cary from Los Angeles. The company specializes in filming indigenous cultures, hostile territories, remote locations, and developing nations.

## **Ultra Electronics - 3 Phoenix**

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Defense Technologies	Expanding	120	\$0	08/01/2014

### <u>Notes</u>

Ultra Electronics - 3 Phoenix, an engineering company, is expanding into its second building in Wake Forest. The company will be adding a 31,000 -square-foot facility has space for a large production lab and offices. Ultra Electronics - 3 Phoenix plans to eventually hire about 120 employees, with salaries averaging more than \$100,000. Ultra Electronics - 3 Phoenix provides technology products and services to the Department of Defense and Industry.

# **3C Institute for Social Development**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	0	\$0	08/01/2014

### <u>Notes</u>

3C Institute for Social Development, a web and game-based application and technology solution company, is expanding at its West park Corporate Center location in Cary. The company is expanding by adding 21,863 square feet to its office. 3C Institute is a developer of cutting-edge web and game-based applications and technology solutions designed to improve the health and well-being of youth and families.

## **Hatteras Funds**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<b>Date Submitted</b>
Financial Services	Expanding	0	\$0	08/04/2014

#### **Notes**

Hatteras Funds, a hedge fund firm, is moving and expanding its operation in north Raleigh and has signed a lease at the Northchase Executive Center office park on Six Fork Road. The company signed an office lease contract for 14,349 square feet and is planning to use the space to accommodate future growth.

## **TrialCard**

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Healthcare	Expanding	0	\$0	08/04/2014

## <u>Notes</u>

TrialCard, a healthcare marketing and analytics firm, is expanding in Cary at its headquarters on Weston Parkway. The company is launching several new product this year in the health care industry, including new technology in analytics, prescriber feedback, and ePrescribing. TrialCard currently employees 325 in the Triangle and is hiring for positions in sales, IT, customer experience management, and project management.

## **Brown Fleet Services**

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Transportation and	New	20	\$0	08/11/2014
Logistics				

### <u>Notes</u>

Brown Fleet Services, a logistics company, announced that it has opened a new maintenance facility in Raleigh at 4201 Global St. and is employing more than 20 people. The company meets maintenance needs of trucking companies regardless of fleet size or location. Brown Fleet Services also provides fleet management services with over a dozen full-service shops supplemented by mobile road service trucks.

# WakeMed Health & Hospitals

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<b>Date Submitted</b>
Healthcare	Expanding	0	\$10,000,000	08/19/2014

### **Notes**

WakeMed Health & Despitals, a regional healthcare system, will spend \$10.6 million to renovate and expand the Women's Pavilion & Despitals, a regional healthcare system, will spend \$10.6 million to renovate and expand the Women's Pavilion & Despitals, a regional healthcare system, will spend \$10.6 million to renovate and expand the Women's Pavilion & Despitals, a regional healthcare system, will spend \$10.6 million to renovate and expand the Women's Pavilion & Despitals, a regional healthcare system, will spend \$10.6 million to renovate and expand the Women's Pavilion & Despitals, a regional healthcare system, will spend \$10.6 million to renovate and expand the Women's Pavilion & Despitals, a regional healthcare system, will spend \$10.6 million to renovate and expand the Women's Pavilion & Despitals, a regional healthcare system, will spend \$10.6 million to renovate and expand the Women's Pavilion & Despitals, a regional healthcare system, will spend \$10.6 million to renovate and expand the Women's Pavilion & Despitals, a regional healthcare system, will spend \$10.6 million to renovate and expand the Women's Pavilion & Despitals, a regional healthcare system, will spend \$10.6 million to renovate and expand the Women's Pavilion & Despitals, a regional healthcare system, will spend \$10.6 million to renovate and expand the Women's Pavilion & Despitals, a regional healthcare system and the Pavilion & Despitals & De

## **Nexus Software**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<b>Date Submitted</b>
Software/Information	Expanding	0	\$0	08/20/2014
Technology				

#### **Notes**

Nexus Software, a software company, is expanding into a 5,000 square foot office space in Apex. Nexus is a device management company that provides support for retail banking solutions. The new facility includes space for two customer certification labs, which will house testing, development, education, and training.

# ChannelAdvisor

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Software/Information Technology	Expanding	0	\$0	08/27/2014

### **Notes**

ChannelAdvisor, an e-commerce company, is expanding and relocating its headquarters into a proposed, new office building in Duke Realty's Perimeter Park office park in Morrisville. The company will occupy 136,538 square feet of the building. ChannelAdvisor employs more than 400 people in Morrisville.

### Xellia Pharmaceuticals

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Biotechnology/Pharmaceutic als	Expanding	50	\$100,000,000	09/02/2014

#### **Notes**

Xelia Pharmaceuticals, a specialty pharmaceutical company, is creating 50 permanent full-time jobs and invests \$100 million in its manufacturing facility at 8900 Capital Blvd. in Raleigh. The new jobs will have annual salaries of between \$45,000 to \$70,000. New hires will include roles for manufacturing technicians and maintenance mechanics, senior quality control and assurance and validation and technology transfer specialists. The company provides treatments against life-threatening infections.

In early September, Raleigh City Council pledged an economic development incentive valued around \$280,000 over a five-year period if Xellia committed to creating 40 additional jobs and invested \$100 million in the facility.

On 9/15, the Wake County Board of Commissioners approved a \$1.05 million business investment grant to a Danish pharmaceutical firm that has committed to expanding its manufacturing operations in north Raleigh.

http://www.bizjournals.com/triangle/news/2014/09/15/xellia-pharma-expand-wake-county-raleigh-nc-jobs.html?r=full

# **CommunityOne Bank**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Financial Services	New	0	\$0	09/02/2014

### **Notes**

CommunityOne Bank, a financial services company, is expanding its territory into the Triangle region with its first office location in Raleigh at the Rexwoods Center IV building at 4325 Lake Boone Trail. The company will occupy 4,871 square feet.

# **Crude Bitters & Sodas**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Other: retail/food	Expanding	0	\$0	09/09/2014

### **Notes**

Crude Bitters & Dodas, a manufacturer of small-batch artisanal cocktail bitters, is expanding its production operations in downtown Raleigh. The company hopes to add several seasonal and year-round bitters and possibly add a tasting room.

# **HCL Technologies**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	1,237	\$9,000,000	09/18/2014

#### **Notes**

HCL Technologies will be expanding its presence in Wake County. The company plans to expand its existing center and create an additional 1,237 jobs in Cary by the end of 2018. HCL will hire computer professionals to develop, maintain and upgrade software applications and provide services to global clients. Salaries will vary by job function and experience, but the average annual payroll for the new jobs is expected to be nearly \$64 million. The project was made possible in part by an award to HCL from the state Job Development Investment Grant (JDIG) program, as voted by the state Economic Investment Committee.

# **Dimension Data**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<b>Date Submitted</b>
Software/Information Technology	Expanding	0	\$0	09/29/2014

### <u>Notes</u>

Dimension Data, a global IT services firm, is expanding its footprint at the Summit in west Raleigh by 3,000 square feet. The company will occupy a total 14,445 square feet once the expansion is complete.

# **Coastal Federal Credit Union**

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Financial Services	Expanding	0	\$0	10/30/2014

### **Notes**

Coastal Federal Credit Union has outgrown its storefront location in the White Oak Crossing shopping center in Garner and has committed to a deal to build a new branch building nearby on Timber Drive. Site work has already started for the new 4,000-square-foot building that will be located at 1060 Timber Drive East in Garner. It 's scheduled to open early 2015.

# **Concord Hospitality**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other	Expanding	0	\$0	10/30/2014

#### **Notes**

Concord Hospitality Enterprises, a hospitality construction and management firm headquartered in Raleigh, is expanding its portfolio in the Triangle and across the U.S. Over the course of 2014, the company grew by 20% and expects double digit growth again in 2015. The firm recently purchased the Courtyard by Marriott in North Raleigh and also took over management of the Raleigh Crabtree Marriott.

# **Queue Software**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	New	12	\$0	11/17/2014
Technology				

#### **Notes**

Queue Software recently relocated its entire operations from Syracuse, NY to Raleigh. The company developed a platform that helps clients create applications. Currently, Queue Software employs six in Raleigh, and over the next several months, plans to increase its headcount to 18.

# **Ipreo**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Software/Information Technology	Expanding	0	\$0	11/24/2014

## <u>Notes</u>

Ipreo, a New York-based technology firm, plans to double its existing space in downtown Raleigh. The company, which continues to grow its client base and global revenue base, sees the Triangle as having the talent pipeline necessary to sustain its growth. Ipreo now leases more than 45,000 square feet of space and employs 190 in downtown Raleigh.

### **PointSource**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Software/Information Technology	Expanding	100	\$0	12/03/2014

#### **Notes**

PointSource has committed to an office lease deal that will let the company more than double its employee headcount over the next five years. The company expects to add more than 100 new employee positions at its new location in north Raleigh, taking the entire second floor, or 27,500 square feet, at the recently renovated Northchase at Midtown II office building at 6601 Six Forks Road.

# **Overland Contracting Inc.**

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<b>Date Submitted</b>
Other	New	89	\$8,400,000	12/09/2014

#### **Notes**

89 new jobs will be coming to Wake County over the next three years. Overland Contracting Inc. will open its headquarters in Garner with an \$8.4 million investment in its facilities that are being built to support more than 90 of the company's professionals. The parent company, Black & Death Contracting's leadership and management team will operate out of the new Garner Headquarters. New employees will include project construction positions and operational associates to handle procurement, finance and human resources. Salaries will vary by job function, but the average annual payroll for the new jobs is approximately \$7.4 million. The project was made possible in part by a performance-based grant from the One North Carolina Fund of up to \$70,000. he N.C. Department of Commerce and Economic Development Partnership of N.C. partnered with the Town of Garner, Wake County Economic Development, NC Community College System and Wake Technical Community College to make this project possible.

## Legend