

New and Expanding Report

Summary Information from 1/1/2017 to 12/30/2017

96

8,852

\$249,825,000

28

68

Total Companies

Total Jobs

Total Investment

New Companies

Expanding Companies

Lidl

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Retail - Grocer	New	0	\$0	09/23/2016

Notes

Lidl, a German-based grocer, has announced plans to open a store in Raleigh at the corner of Old Wake Forest Rd and Ronald Dr. Additional Triangle locations will be in Cary and Clayton.

Wegmans

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Retail Grocer	New	350	\$0	10/01/2016

Notes

New York-based grocer, Wegmans, plans to expand its operations into North Carolina with a new location in Raleigh, along with two additional location in Cary and Chapel Hill. The grocer will anchor the new Midtown East retail center on Wake Forest Road, between the Holly Park retail center and Costco Wholesale, and will occupy 120,000 square feet of space.

Publix

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Grocer Chain	New	0	\$0	10/14/2016

Notes

Publix Super Markets, a grocery store chain, has confirmed its commitment to bring a new store to Raleigh. The grocer will anchor a new retail center that is being planned at the corner of Leesville and Strickland roads in North Raleigh and expected to open in 2018. Currently, Publix has Triangle store locations in Cary (2) and Wake Forest (1), with two future stores planned for Cary and Apex.

Alignment Healthcare

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Healthcare	Expanding	0	\$0	12/14/2016

Notes

Alignment Healthcare is expanding in North Carolina, with a new care center for Medicare beneficiaries opening in Cary. The new Cary care center, at 103 Baines Court, is slated to open in mid-January. At over 1,300 square feet, the center will have two exam rooms, two offices, a lab and reception area. Like Alignment's three other care centers in Wake County, the Cary center will feature state-of-the-art technology.

Ward and Smith

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Legal Services	Expanding	9	\$0	12/31/2016

Notes

Ward and Smith added nine attorneys to its headcount in 2016. The Raleigh office is currently employing 30 staff members.

Workplace Options

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Insurance	Expanding	100	\$0	01/05/2017

Notes

Workplace Options, a company that manages client employee assistance programs, will hire 100 new employees at its Raleigh headquarters in the first half of 2017. The new positions will be for work-life consultants, clinicians, and psychologists. This growth was spurred by increased demand from an existing contract that Workplace Options has held with a major U.S.-based insurer since 2005.

Argos Therapeutics

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Biotechnology/Pharmaceuticals	Expanding	70	\$10,000,000	01/23/2017

Notes

Durham-based drug-development company Argos Therapeutics is expanding its operations to N.C. State University's Centennial Campus, where it plans to invest \$10 million and create 70 new jobs over the next few years. The hiring and investment plans of Argos, which today has 122 employees, were announced Monday by several economic development groups at the local and state level. Argos has leased 40,000 square feet of space at Centennial Campus from a subsidiary of Raleigh-based real estate development firm Keystone.

Charter Communications

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Interactive Digital	Expanding	215	\$0	01/31/2017
Media/Gaming,				
Software/Information				
Technology				

Notes

Charter Communications is adding 160 new jobs to its Morrisville call center operation. In total, the cable provider will be hiring for 215 open inbound sales positions in Morrisville, according to a company statement. The company plans to fill the positions by the end of April.

The news comes months after the firm closed on its acquisition of Time Warner Cable. According to the company, Charter plans to add 20,000 jobs by returning former Time Warner Cable call center jobs to the United States.

Tethis

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Advanced Manufacturing, Biotechnology/Pharmaceuticals	Expanding	20	\$0	02/01/2017
, Other: Cleantech				

Notes

Tethis has developed a super-absorbant biodegradable polymer made from corn starch to be used in diapers.

To meet potential demand, the company is opening a production plant in Zebulon, N.C. this summer. The new 15,000-square-foot facility will employ between 15 to 20 people and produce about 700 tons of the biorenewable polymer each year. The goal is to ramp up production to 10,000 tons by mid 2018.

LogMeIn-GoTo

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	Expanding	20	\$0	02/01/2017
Technology				

Notes

LogMeIn, a Boston-based technology firm, has closed on its merger with Citrix's GoTo business. The newly formed technology company is looking for additional office space downtown to support its Raleigh operations. Since late 2016, the company has added 20 news jobs. The company views Raleigh as a key part of the new company and plans to continue growth locally.

Sprouts Farmers Market

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Retail Grocer	New	150	\$0	02/02/2017

<u>Notes</u>

Arizona-based grocer, Sprouts Farmers Market, will open its first North Carolina store on March 15 in the Olive Park shopping center at the corner of Falls of Neuse and Litchford roads. The grocer plans to hire 150 full and part-time employees and will occupy 30,000 square feet of space at its North Raleigh location.

First Bank

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Financial Services	New	0	\$0	02/02/2017

Notes

First Bank, a Southern Pines-based bank, has established a loan production office in Raleigh. The company has hired a Raleigh-area executive and is in the process of establishing a full service branch, with plans to add additional staff in the near future.

FM:Systems

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information	Expanding	10	\$0	02/02/2017
Technology				

Notes

Raleigh-based FM:Systems announced Thursday that Accel-KKR of California has acquired a majority stake in its business. The investment will also allow FM:Systems to increase its headcount. The company has about 100 employees worldwide, with two-thirds of that headcount in Raleigh. Schley estimates hiring 10 more in Raleigh.

Ward and Smith

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Legal Services	Expanding	0	\$0	02/08/2017

Notes

Ward and Smith, a law firm with expertise in more than 30 areas of practice, has announced plans to expand into a new, 33,000-square-foot office space at Corporate Center Dr. The new space will support 100 staff members and is in anticipation of the firm's continued growth. Currently, the firm is occupying 24,000 square feet at 5430 Wade Park Blvd.

ABB

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Smart Grid	Expanding	48	\$0	02/13/2017

Notes

ABB, a producer of technology-enabled industrial equipment and systems, is growing its operation in Raleigh. The company has added 20 employees in its power grids division and corporate research functions since October and plans to add additional staff in the coming months. Currently, the company has 28 open positions available at its location on Centennial Campus in Raleigh.

Academy Sports + Outdoors

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Retail Sporting Goods	New	200	\$0	02/16/2017

Notes

Big-box retailer Academy Sports + Outdoors is planning a big one-two punch to enter the Raleigh-area retail market. Construction drawings for new stores in both Apex and Wake Forest are being finalized and could be ready for contractors by summer, according to recent planning documents filed in both towns. In Apex, lease negotiations are underway for Academy Sports to take over a new 64,327-square-foot building planned at Nichols Plaza, next to the new Costco wholesale store on U.S. 64.

In Wake Forest, negotiations are underway for the Texas-based sporting goods store to open in a new building at the planned Wake Union Place retail development at 12415 Capital Blvd. The property was formerly the site of the Parker-Hannifin manufacturing plant and is across from the Kohl's-anchored Wake Forest Crossing shopping center. Each store employs about 100 people.

LexisNexis

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	175	\$0	03/01/2017

Notes

LexisNexis, a software firm with divisional headquarters in Raleigh, plans to add 175 new employees to its Centennial Campus office in 2017. Last year, the office added 150 new employees. The new positions largely represent growth of its legal and professional business and a decrease in the amount of technology-based work that the company's has traditionally outsourced, though a small number of jobs will be relocations from other LexisNexis sites worldwide.

Ascom Wireless Solutions

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Advanced Medical Technologies, Healthcare, Software/Information Technology	Expanding	0	\$0	03/06/2017

Notes

The company is "currently in negotiations to expand another 7,100 square feet in our current location in Morrisville," a spokeswoman for the company said in an email. Whelehan says Ascom is currently in growth mode, but is pursuing that growth in a sustainable way. In North America, Ascom currently employs about 120 people, with the bulk of those based at its headquarters in Morrisville. Globally – parent Ascom AG is based in Switzerland – the company employs about 1,200 people.

MD Interconnect

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Healthcare,	Expanding	4	\$0	03/23/2017
Software/Information				
Technology				

Notes

MD Interconnect, a healthcare technology company based in Raleigh, plans to hire an additional four staff members in 2017. The growth is being spurred by a new partnership with Boston-based MedAptus that will combine MD Interconnect's RapidConnect messaging solution with MedAptus' patient assignment technology. Currently, MD Interconnect employs 10 full-time workers in Raleigh.

Verdesian Life Sciences

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Advanced Manufacturing	Expanding	15	\$0	03/27/2017

<u>Notes</u>

Verdesian Life Sciences – which historically had a chunk of employees based just outside the Kansas City area – is continuing to bulk up its global corporate headquarters in the Triangle, according to President and Chief Operating Officer Greg Thompson. Verdesian's headquarters is at 1001 Winstead Drive in Cary, but it also has new lab space – as of earlier this year – off T.W. Alexander Drive and is planning for additional greenhouse facilities in the area, says Thompson. The company currently employs upward of 40 people in the Triangle and 220 globally, he says, adding that it will expand by about six to eight people locally and 10 to 15 companywide in 2017.

LogMeIn-GoTo

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information	Expanding	30	\$0	03/28/2017
Technology				

Notes

LogMeIn, a remote software firm that recently merged with Citrix's GoTo business, has signed a lease for 17,000 square feet of space in downtown Raleigh. The company plans to increase its existing staff by 50% -- or 30 employees. The company currently employs 60 in Raleigh.

STOCK America

<u>Industry</u>	New/Expanding	New Jobs	Investment	Date Submitted
Advanced Manufacturing,	New	15	\$2,200,000	03/28/2017
Biotechnology/Pharmaceuticals				

Notes

The Town of Garner is proud to announce the opening of the new corporate headquarters for STOCK America, Inc.—a leading producer of sterilization equipment for the food and pharmaceutical industries—in Garner's Greenfield Park North. The 17,000-square-foot headquarters brings \$2.2 million in new investment as well as 15 jobs to Garner

Red Hat, Inc.

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	200	\$0	03/28/2017

Notes

The Raleigh-based company, which has about 10,500 employees, expects to add 1,000 new hires company-wide this fiscal year, Eric Shander, acting chief financial officer, said during a conference call after the company released its quarterly reports late Monday.

Those hires would come on the heels of 1,700 employees that Red Hat added last fiscal year.

BitSight Technologies

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Cybersecurity	Expanding	25	\$0	03/29/2017

Notes

BitSight, a cybersecurity firm headquartered in Boston, is expanding its operations in downtown Raleigh. The company originally entered the Raleigh market last year, opening a small sales office on Glenwood Avenue. BitSight has recently moved into a 9,000 square feet of space that can accommodate plans to double its headcount over the coming months. The company currently employs 25 in Raleigh across sales, engineering, customer service and marketing functions.

Map My Customers

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Interactive Digital	New	50	\$275,000	04/05/2017
Media/Gaming,				
Software/Information				
Technology				

Notes

Serial investor David Gardner's latest deal is bringing a fast-growing Silicon Valley app startup to the Triangle along with as many as 50 jobs.

Cofounders Capital in Cary has invested \$275,000 in Map My Customers, a two-year-old bootstrapped startup whose app technology links mobile sales teams to customers. The firm has won over nearly 20,000 users already - and convinced Gardner to make an investment based on its already demonstrated traction.

As part of the deal, Map My Customers' founders have relocated to the Triangle and have already posted seven new jobs. According to its website, the company is expecting to grow to as many as 50 employees.

Michael Best & Friedrich

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Law Office	New	0	\$0	04/06/2017

Notes

Michael Best & Diversity, a Milwaukee-based law firm, has open an office in Raleigh. The firm has an existing client base in the Triangle, including N.C. State University and Duke University, as well as life sciences startups. Michael Best & Diversity and Duke University, as well as life sciences startups. Michael Best & Diversity and Duke University, as well as life sciences startups. Michael Best & Diversity and Duke University, as well as life sciences startups. Michael Best & Diversity and Duke University, as well as life sciences startups. Michael Best & Diversity and Duke University, as well as life sciences startups. Michael Best & Diversity and Duke University, as well as life sciences startups. Michael Best & Diversity and Duke University, as well as life sciences startups. Michael Best & Diversity and Duke University, as well as life sciences startups. Michael Best & Diversity and Duke University, as well as life sciences startups. Michael Best & Diversity and Duke University, as well as life sciences startups. Michael Best & Diversity and Duke University, as well as life sciences startups. Michael Best & Diversity and Duke University and Duke University and Duke University, as well as life sciences startups. Michael Best & Diversity and Duke University an

Locus Biosciences

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Advanced Medical Technologies,	Expanding	15	\$0	04/11/2017
Biotechnology/Pharmaceuticals				

Notes

Locus Biosciences – a precision medicine company spun out from N.C. State University– is moving toward human trials, according to CEO Paul Garofolo. The company was formed back in May 2015 and is using a version of the genome editing technology known as the CRISPR-Cas system to develop therapeutics that are aimed at targeting antibiotic resistant bacterial infections without killing normally-occurring or "good" bacteria. There are currently seven full-time employees at Locus Biosciences, which recently moved into new space at Kit Creek Road in Research Triangle Park – though that number is expected to grow, he says. The headcount is expected to be 20 people by the end of this year and as many as 50 by the end of 2018, he says.

ATI Industrial Automation

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Advanced Manufacturing	Expanding	275	\$0	04/13/2017

Notes

Robert Little, CEO of ATI Industrial Automation, says the company breaks ground next week on an expansion that will create 275 new jobs and grow its Apex footprint to 185,000 square feet. he company has operations in Michigan, China, Mexico and Brazil, along with its Apex-based corporate and manufacturing headquarters.

Trilliant

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Smart Grid	New	130	\$1,800,000	04/18/2017

<u>Notes</u>

A California cleantech company is moving its global headquarters to Cary, creating 130 jobs. Trilliant started its Triangle tenure late last year with a handful of employees. The company has been operating out of a temporary space as it prepares to occupy the top floor of its newly branded building at 401 Harrison Oaks, near the SAS Institute campus.

Recipharm

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Advanced Manufacturing, Advanced Medical Technologies,	Expanding	0	\$750,000	04/24/2017
Biotechnology/Pharmaceuticals				

Notes

Sweden's Recipharm – a global contract development and manufacturing organization (CDMO) – is continuing to grow its local operations after a Research Triangle Park-based acquisition last year. Recipharm has built and opened a new, \$750,000 good manufacturing practice (GMP) suite at its existing space at Keystone Technology Park in Morrisville, according to the company. The suite will produce clinical trial materials, including metered dose inhalers and topical products like gels and creams. Spak further said, "Our facility in RTP with a special focus on development of inhalation products engages about 50 employees and we surely hope to be able to expand our operations in the future."

First Bank

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Financial Services	Expanding	0	\$0	04/24/2017

Notes

First Bank has opened its first full-service branch in Raleigh. It is located at 3110 Edwards Mills Road, where it initially opened a loan production office in November 2016. The bank has two other full-service branches in the Triangle -- one in Apex and one in Fuquay-Varina.

YMCA of the Triangle

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Healthcare, Other: Fitness Center	Expanding	0	\$0	04/25/2017

Notes

The owners of the recently renovated 227 Fayetteville office building in the heart of downtown Raleigh have inked a new deal with the YMCA of the Triangle. The plan is to open a new branch that will have full visibility from both Fayetteville and Wilmington streets. The new 227 Fayetteville branch will be about 1.5 miles from the YMCA's flagship Alexander Family YMCA branch on Hillsborough Street, one of 16 existing branches in the Triangle region.

The Home Center - Flooring & Lighting Company

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: The Home Center -	Expanding	50	\$0	04/30/2017
Flooring & Lighting Company				

Notes

The Home Center, maker of high-end flooring and lighting options for the home, is currently under construction in our own Holly Springs Business Park on Green Oaks Parkway. At completion, it will be standing at 60,000 sq. ft. and add 50 new employees. - Anna Johnston Update

VitalSource Technologies Inc.

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	10	\$0	05/04/2017

Notes

VitalSource Technologies, an education technology company, recently expanded its operations in downtown Raleigh. The company has signed a lease to increase its space by one-third, totaling to a 33,151 square feet. VitalSource currently employs 120 staff across engineering and customer success functions.

Mann + Hummel

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Smart Grid	Expanding	0	\$15,000,000	05/09/2017

Notes

German-based Mann + Hummel, maker of air, fuel, oil and water filters, selected Raleigh for its North American headquarters. ost recently, in 2013, the company announced that it would move their North American headquarters to Raleigh, added an Innovation Center at N.C. State's Centennial Campus, and bought outright ownership of the Fayetteville plant. The university's Nonwovens Institute, established in 2007, is an academic program for engineered fabrics and is located across the street from the Innovation Center. This is the first time the company has performed research outside its own offices. The location, near Interstate 40 and minutes from the Raleigh-Durham International Airport, is where about 40 employees oversee the company's automotive aftermarket divisions and Purolator sales and marketing in Argentina, Brazil, Canada and the U.S. The company expects to invest an additional \$15 million in North Carolina over the next three years.

Credit Suisse

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Financial Services	Expanding	1,200	\$70,500,000	05/09/2017

Notes

It's official: Credit Suisse is expanding and adding 1,200 jobs in Research Triangle Park. Executives made the announcement Tuesday along with Gov. Roy Cooper at the company's RTP facility, a technology hub that currently employs about 1,700. Cooper said the company will invest \$70.5 million in a new building on its campus on Louis Stephens Drive in Morrisville. "They had anywhere in the world they could expand," he said. "They chose Research Triangle Park." The jobs are primarily in IT and finance, among other functions. In return, the state is awarding Credit Suisse up to \$40.2 million through a Jobs Development Investment Grant, provided it fulfills its jobs pledge over the next several years.

Alamo Drafthouse Cinema

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Retail, Entertainment	New	160	\$0	05/16/2017

<u>Notes</u>

The Texas-based Alamo Drafthouse Cinema chain has confirmed plans to open its first theater in North Carolina by late 2017 at the Longview shopping center in east Raleigh. All total, the theater is expected to be have 660 seats for moviegoers, plus a beer hall that will have 36 local beers on tap, according to the company. Triangle Business Journal first reported on the plans in January after Raleigh real estate developer and building owner John Holmes filed redevelopment plans for the site. The cinema will also have a full-service restaurant with food service for guests from their lounge chairs in the theaters, and Alamo is expected to need to hire about 160 people by the time the theater opens.

Slingshot Coffee

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Coffee Producer	Expanding	3	\$0	05/17/2017

Notes

Slingshot Coffee, a Raleigh-based coffee brewer, is expanding its operations as a result of a distribution deal it recently closed with retail giant, Target. The coffee company will relocate from its current 1,000-square-foot space to a 6,000-square-foot production plant in the fall of 2017 and is planning to grow its workforce. Slingshot plans to hire 3 employees for its home brewery by the end of Q3 2017. Currently, the company employs five.

Loading Dock Raleigh

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Co-Working Space	Expanding	0	\$0	05/17/2017

Notes

Loading Dock Raleigh, a co-working space located in the city's Five Points neighborhood, is expanding its facility on East Whitaker Mill Road. The expansion, made possible by an \$836,000 investment from a Florida-based real estate investment group, will include the addition of 15 new office suites, two conference rooms and a large classroom -- bringing Loading Dock's total square footage to 10,000. The investment will also allow Loading Dock and neighbor business, Murphy's Naturals, to implement a "co-warehousing" model.

IKEA

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Retail Trade	New	300	\$0	05/18/2017

Notes

After months of rumors, home furnishing retailer IKEA announced on Thursday its plan to open a location in Cary. The proposed 15-acre site would be located near Interstate 40 and Cary Towne Boulevard, adjacent to Cary Towne Center. If approved, it would be the second IKEA location in North Carolina. The proposal is for a 359,000-square-foot store and a two-level parking structure with 1,000 parking spaces. It could open as early as summer 2020. The Swedish company said the new store could bring 500 jobs created during construction, and approximately 300 coworkers would join the IKEA family when the new store opens.

Field2Base

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	25	\$1,700,000	05/22/2017

<u>Notes</u>

Armed with \$1.7 million, a Morrisville technology firm is planning to more than double its headcount. Field2Base, which has 15 employees in the Triangle, expects to hire an additional 20 to 25 people in the calendar year, primarily in sales in marketing, says Ed White, company chairman.

MetLife

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Financial Services, Software/Information	Expanding	500	\$63,000,000	05/22/2017
Technology				

Notes

MetLife announced on Monday, May 22, 2017 that it is growing its campus in Cary with a third office building. This will be a 219,000 square foot building, making the total global technology campus 655,000 square feet in size. The campus sits in Cary's Weston planned unit development area, where MetLife put its first two buildings in 2015 adjacent to Raleigh-Durham International Airport. This new building will represent a nearly \$63 million investment and Highwoods Development, which also built the first two offices in the camps, said it will be completed in 2019 and stabilized by 2021.

Medsis

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information	New	36	\$0	05/23/2017
Technology				

Notes

Medsis is an international information technology company that provides a platform for big data management solutions. Medsis' platform enables access, management, integration, consolidation, machine learning, sharing and distribution, analytics, and artificial intelligence (AGI).

Medsis has opened a flagship global development office in Raleigh to oversee all development projects globally with plans to add 36 jobs.

First National Bank

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Financial Services	Expanding	0	\$0	05/24/2017

<u>Notes</u>

A day after disclosing it would be moving into a new, 22-story skyscraper downtown, the CEO of Pittsburgh-based F.N.B. Corporation (NYSE: FNB) says he has big plans for Raleigh. In an interview, Vince Delie says that while the team looked at other locations, downtown Raleigh best fit its model following the acquisition of Raleigh-based Yadkin Financial. And he expects to grow at the new hub. While Delie won't say what FNB's current headcount is in the Carolinas, he does say retention following the Yadkin deal was likely the best "of any transition we've done." "As we continue to grow, as we continue to increase market share, it will require us to add personnel," he says. "We need to have sufficient space to accommodate the growth ... I think [FNB Tower] says a lot to the community and it really speaks to our confidence that we're going to grow in that market."

KBI Biopharma

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Advanced Manufacturing, Biotechnology/Pharmaceuticals	Expanding	0	\$30,000,000	05/25/2017

Notes

KBI Biopharma – a subsidiary of JSR Corporation – has announced a \$30 million manufacturing expansion at its sites in Durham and Boulder, Colorado. The contract development and manufacturing organization also has facilities in Research Triangle Park and The Woodlands, Texas. The intent of the expansion is to augment the manufacturing capacity we already have at the sites," says KBI President Tim Kelly. In terms of the expansion in Durham, it's aimed at expanding from clinical manufacturing capacity to commercial capacity, Kelly explains, adding that a number of long-term KBI clients have products approaching commercialization. While Kelly declined to give a breakdown of the \$30 million investment, he says Durham is at its core. The company did not receive any state or local incentives for the project, he says.

Shred-Tech

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Advanced Manufacturing	Expanding	0	\$0	05/30/2017

Notes

Shred-Tech®, a leading manufacturer of high-performance shredding and recycling systems, recently announced plans to expand to a new factory location in Raleigh, NC to meet its increasing customer demands. The new 20,000 square-foot facility supports the company's strategic plan to centralize its used truck and truck refurbishing business in Raleigh while consolidating the existing parts and service business currently based in Apex, NC. This expansion will give Shred-Tech the capacity and resources needed to achieve its growth objectives while improving customer service in the region. The site is located at 4701 Trademark Drive, Raleigh, NC. Shred-Tech will host a Grand Opening event on June 7th from noon until 5:00 PM.

Ajinomoto

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Advanced Manufacturing, Other	Expanding	24	\$0	05/31/2017

Notes

Ajinomoto, a Japanese-based chemical manufacturer, is currently undergoing an expansion at its Raleigh production facility. The company, which recently signed a distribution deal with Target to sell it's new amino acid-based sports nutrition drink, Amino Vital, is expanding both its physical space and headcount to allow for future supply needs. Ajinomoto expects to add two dozen staff to accommodate the added capacity from the facility expansion, and expects more hires as additional distribution deals are made. The company currently employs 200 in Raleigh.

GLobant

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	New	0	\$0	06/01/2017
Technology				

Notes

Globant (NYSE: GLOB) CEO Martin Migoya doubled down on comments he made earlier this month about the technology firm's recently closed \$28 million deal for Raleigh's PointSource. Globant (NYSE: GLOB) CEO Martin Migoya doubled down on comments he made earlier this month about the technology firm's recently closed \$28 million deal for Raleigh's PointSource. Through PointSource, Globant netted a delivery center in Raleigh where, according to a spokeswoman, 90 employees are housed.

Align Technology

Industry	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Advanced Medical Technologies	Expanding	200	\$0	06/01/2017

Notes

6.1.17: In December, the company committed to taking 60,000 square feet in the building at 3030 Slater Road. (new five-story Forty540 office building) in Morrisville And now the developers confirm that Align has leased an additional 21,519 square feet. 8.3.17: Align intends to hire more than 200 employees over the next several years in Raleigh in various areas illustrating its commitment to driving continued innovation and supporting its expanding customer base globally.

6.1.17: http://www.bizjournals.com/triangle/news/2017/06/01/california-company-grows-east-coast-ops-in-new.html? ana=e_du_prem&s=article_du&ed=2017-06-01&u=xTGE2uLrLInMmZ57XblekxXsJ1J&t=1496675539&j=78298031

Prometheus Group

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information	Expanding	50	\$0	06/02/2017
Technology				

Notes

One of Raleigh's fastest-growing software firms has made a pair of acquisitions. Prometheus Group, an asset management software developer, has purchased Australian firm Sage Technology and California-based Pipeline Group. With the integration of Pipeline, Prometheus will be able to handle full-scale natural gas facilities, he said. Sage and Pipeline have about 20 and 35 employees, respectively. And all will be retained in the deal, Huang said. Prometheus, which ranked 31st among the Triangle's 50 fastest-growing companies in 2016, had about 150 employees last year. Right now, it's 220, with plans to grow to around 270 by the end of the year, Huang said.

Global Specimen Solutions

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Biotechnology/Pharmaceuticals , Software/Information	Expanding	10	\$0	06/06/2017
Technology, Other				

Notes

Global Specimen Solutions, a provider of data management and analytics solutions for the biotechnology and pharmaceuticals industries, is growing it's Raleighbased operations in advance of several new product launches. The company has hired 10 new staff since October 2016, including a new senior vice president of software development as well as several employees in data management, clinical and regulatory functions. GSS expects that it will continue to add to its headcount, though the exact number of hires will depend on business deals that are still in the works. The company currently employs 25 in Raleigh.

Redhill Biopharma Ltd.

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Advanced Manufacturing,	Expanding	12	\$0	06/13/2017
Biotechnology/Pharmaceuticals				

Notes

After recruiting a number of former Salix employees, RedHill Biopharma Ltd. (Nasdaq, Tel-Aviv Stock Exchange: RDHL) has commenced commercial efforts and an ongoing expansion in Raleigh. Headquartered in Tel-Aviv, Israel, RedHill opened an outpost in Raleigh on Arco Corporate Drive earlier this year to serve as its head of U.S. commercial operations. The company's U.S. team has grown to upward of a dozen employees in Raleigh since that time and about 40 sales professionals in varying field territories, according to co-founder and CEO Dror Ben-Asher.

Zift Solutions, Inc.

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	0	\$0	06/13/2017

<u>Notes</u>

Zift Solutions is consolidating its Triangle presence, shifting its headquarters from Durham to Cary – a move CEO Ken Romley says means room to expand the headcount. A year ago, the company had 110 employees. Today, it's more than 130, and includes 92 in the Triangle. And the 30,000-square-foot office at 6501 Weston Parkway has been renovated with its millennial workforce in mind, he said.

Nomaco LLC

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Manufacturing	Expanding	63	\$0	06/13/2017

Notes

It may be a small group now, but the top executives of Nomaco are expecting big, new ideas to come out of its newly christened Gert Noël Innovation Center at the company's 90-acre campus in Zebulon. The 65,000-square-foot building at 530 E. Gannon Ave. was officially dedicated Monday as the new home to Nomaco's business development unit, a group created to test and develop new inventions and products to expand its lines of engineered foam and plastic products. The unit, for now, has about 12 people in its group, but the company is projecting that it could grow to about 75 people working in research and development within a few years. Nomaco currently employs about 175 people at its plant in Zebulon.

Covance Inc.

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other	Expanding	25	\$0	06/16/2017

Notes

Following Burlington-based LabCorp's (NYSE: LH) \$6.2 billion acquisition of contract research organization Covance back in 2015, Covance has opened a new laboratory in Morrisville. The new lab – which is already up and running – is located at 100 Perimeter Park Drive.

CiVentiChem

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other	Expanding	5	\$0	06/20/2017

Notes

Contract drug development and manufacturing company CiVentiChem is expanding in Cary at the same time it's bagged its first commercial API (active pharmaceutical ingredient) approval by the U.S. Food and Drug Administration. The company has hired a handful of new employees as a result of the manufacturing expansion, bringing the headcount in Cary to about 20 people, he says. With a location in India as well, companywide CiVentiChem claims it employs about 140 people.

Marken

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Freight and	Expanding	0	\$0	06/22/2017
Transportation				

Notes

Research Triangle Park-based Marken – which was acquired by UPS last year– is expanding into a new global headquarters in the Triangle. "The building is part of the existing Imperial Center in RTP (where Marken's headquarters is currently situated), however Marken has completely designed and constructed the space within the building to suit the needs of the team with offices and work stations, multiple dedicated meeting spaces, an employee break room, and welcome area," said a Marken spokeswoman in an email. The new global headquarters in RTP will double its existing space and house a wide range of employee groups, including marketing, regulatory compliance and project management as well as legal, human resources and the bulk of the company's executive team, according to Marken. Current global headcount is approaching 800 and we expected continued growth with appropriate hiring as the business continues to expand and clients increase," she said.

Infomerica

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	60	\$0	06/22/2017

Notes

An Indian IT consulting firm with a major Big Blue connection is plotting an expansion at its North American operation in Cary. Infomerica, which started its Triangle tenure as an IBM partner, helping to integrate Big Blue products at large enterprises such as Quintiles, already has about 50 employees in the Triangle. Sriperumbudur says the firm is currently looking for a space where it can hold at least 150 people. The plan is to hire about 50 to 60 jobs by the end of the year.

Avista Pharma Solutions

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Advanced Manufacturing,	Expanding	100	\$0	06/29/2017
Biotechnology/Pharmaceuticals				

Notes

After acquiring the GMP contract manufacturing, development and animal health services business of Scynexis in 2015, Avista Pharma Solutions is looking to add between 75 and 100 new employees in the next 12 to 24 months, according to CEO Patrick Walsh. Avista Pharma is a contract development and manufacturing organization, and a portfolio company of Ampersand Capital Partners. The company moved its headquarters to Durham following the acquisition. While Walsh declined to provide company revenues, he says he expects that the company could see business double over the next two to three years.

Infosys

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information	New	2,000	\$8,700,000	07/06/2017
Technology				

Notes

A technology firm based in India plans to bring 2,000 jobs to Wake County with an average starting salary above \$72,000, state officials announced Thursday morning, in a deal that includes some \$25 million in state grants and other supports. Infosys plans to spend \$8.7 million on capital investments by the end of 2018 under this deal, with a minimum requirement of about \$7.9 million to get its full incentives. The state estimates this project will produce more than \$24 million in state revenue between its start date and 2029 and increase North Carolina's gross domestic product by \$2.9 billion by then statewide.

Alcami

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Biotechnology/Pharmaceuticals	Expanding	150	\$0	07/14/2017

<u>Notes</u>

Alcami, a leading provider of custom development and manufacturing services for the pharmaceutical and biotechnology industries, today announced plans to transition its global headquarters to Durham, North Carolina. The decision to expand Alcami's presence within Research Triangle Park (RTP) reinforces its commitment to the ongoing innovation and growth within the region. Alcami employs approximately 50 people at its current Durham, NC laboratory services site and anticipates adding critical new jobs to support its technology expansion into biologics and establishment of its new headquarters location in 2018. The company will continue to house executive offices in both its current Wilmington, NC headquarters and Durham, NC facilities until the full transition is complete.

https://www.bizjournals.com/triangle/news/2017/08/09/executive-voiceleading-a-shift-from-wilmington-to.html - The new emphasis on the Triangle is expected to create between 100 and 150 jobs locally.

Improved Nature

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Other: Food Processing	Expanding	35	\$3,000,000	07/19/2017

<u>Notes</u>

Improved Nature, a start-up company that manufactures soy-based meat substitute products, began production this week at its new 30,000-square-foot facility in Garner. The company expects to hire 30 to 35 employees initially, but employment at the current facility on Vandora Springs Road could grow to about 70, said Improved Nature CEO Rody Hawkins. Initial investment in the facility is approximately \$3 million.

A2Z Wireless

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information Technology, Other:	New	250	\$5,600,000	07/25/2017
Headquarters				

Notes

Verizon retailer A Wireless has picked Raleigh over Atlanta for its new headquarters, a move that means 250 jobs and a \$5.6 million investment. The company operates 1,000 locations and is Verizon's largest independent agent by store count, according to N.C. Department of Commerce. It maintains its dual headquarters in Eden Prairie, Minnesota, and Greenville. The the city of Raleigh and Wake County said in a joint statement Tuesday that the move brings a variety of jobs to the Triangle, from marketing to finance to executive positions, with an average salary of \$93,000.

Pendo

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information	Expanding	104	\$0	07/27/2017
Technology				

Notes

Pendo, a data-driven platform that helps companies deliver great software product experiences, today announced four new executives to help support its record growth. These new executive hires will help prepare the company for its next phase of rapid growth," said Todd Olson, Chief Executive Officer of Pendo. "In addition to these executive hires, we expect to add another 100 people over the next 12 months and are looking at potential acquisitions."

Höganäs Environmental Solutions

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Advanced Manufacturing	New	72	\$0	08/03/2017

Notes

A Swedish company that ranks among the world's largest producers of powdered metals has set up a new unit headquarters office in Cary with the intention of hiring researchers, scientists and sales professionals to grow its fledgling water treatment lines of business. Höganäs Environmental Solutions, a recently incorporated affiliate of Sweden-based Höganäs AB, is relocating about 12 of its engineers and staff from the company's production plant in Johnstown, Pennsylvania, and has set up shop with a new office lease at 3000 Weston Parkway in Cary. Stefan Zandelin, director of operations for Höganäs Environment Solutions, says the company plans to hire about another 60 people for its new Cary operations within the next three years.

Aerie Pharmaceuticals

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Advanced Manufacturing,	Expanding	0	\$0	08/10/2017
Biotechnology/Pharmaceuticals				

Notes

Duke University spinout Aerie Pharmaceuticals (Nasdaq: AERI) is expanding its Research Triangle Park space as it looks to commercialization i Aerie has expanded by 13,385 square feet to a total of 32,586 square feet at the Imperial Center on Emperor Boulevard, according to an announcement from landlord Longfellow Real Estate Partners. The expanded facility will include additional lab and office space.

Site 1001

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	New	20	\$6,000,000	08/14/2017
Technology				

<u>Notes</u>

Following the firm's \$6 million raise earlier this month, Kansas City-based Site 1001 recently announced it selected the city of Raleigh, North Carolina, for a new office and innovation center. A technology spin out from Kansas City construction giant JE Dunn Construction, the firm said in a release that it plans to work with Raleigh's city and technology leaders to establish smart city infrastructure, using artificial intelligence. The firm has already partnered with such regional academic and business networks as NC RIoT, HQ Raleigh, and the Research Triangle Cleantech Cluster. Site 1001 plans to open its Raleigh innovation center to the public in October. Site 1001 has quickly grown to 30 staffers since its founding in 2016

Investor Management Services

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	Expanding	20	\$0	08/17/2017
Technology				

Notes

With a new CEO, a Queen City technology firm is setting up shop in Raleigh's Brier Creek – and it's hiring. More than 25,000 investors are using the platform to keep track of their commercial real estate investments, he says. The company has 57 employees in Charlotte and almost 10 in Raleigh. The new Raleigh space in Brier Creek has about 6,500 square feet of space, with options to expand further. While the immediate plan is doubling the local headcount in the next year, Atkinson says the space is big enough to house 50 employees.

Dunkin' Brands Group, Inc.

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Food Services,	Expanding	0	\$0	08/23/2017
Restaurant Hospitality				

Notes

Fast food giant Dunkin' Donuts, which is part of Dunkin' Brands Group, Inc. DNKN, is geared up to expand further in the Raleigh-Durham area of North Carolina. The company has inked a multi-unit store development agreement with Coastal Franchising, Inc. whereby it plans to build seven new restaurants therein. Franchisee group Coastal Franchising, which is led by George Ross, currently operates 39 outlets throughout the Carolinas, including five in Raleigh-Durham itself. This addition of seven units will more than double the franchisee's presence in the area. The first of these is expected to open in 2018.

Voith

Industry	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other	Expanding	0	\$0	08/24/2017

Notes

Voith marked the opening of its new Digital Campus in Raleigh, N.C., with a ribbon-cutting ceremony, attended by many key Voith executives, local dignitaries, and community leaders. The high-tech campus is the latest venture of the Voith Digital Solutions Division (DS). The Digital Campus is a place where bright minds come together to learn, teach, discover, and bring the Internet of Things (IOT) to life for all of Voith's platforms.

MedPharm

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Biotechnology/Pharmaceuticals	Expanding	15	\$0	08/24/2017

Notes

UK-based pharmaceutical development and manufacturing company MedPharm is continuing to grow its first U.S. location in Research Triangle Park, which opened last year. As of December, MedPharm had seven employees based at its new RTP location. The company now employs 16 people locally, and expects to add a few more by the end of 2017, according to Lenn. At the same time, he says, "there's a chance that we'll be maxing out this space [on Emperor Boulevard] in the next two to three years ..."

Reason to Believe, LLC

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Advanced Manufacturing	Expanding	10	\$26,000,000	08/31/2017

Notes

Armed with a new \$15.3 million in equity and debt capital, cosmetics entrepreneur Melisse Shaban hopes to build the next big beauty brand from her Hargett Street headquarters. Armed with a new \$15.3 million in equity and debt capital, cosmetics entrepreneur Melisse Shaban hopes to build the next big beauty brand from her Hargett Street headquarters. Reason to Believe has about 35 employees, with nine at the Raleigh headquarters. The rest are split between New York and Winston-Salem. Shaban envisions the company at 50 to 60 employees in the next three to four years.

Racepoint Global

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Interactive Digital	New	5	\$0	09/05/2017
Media/Gaming, Other:				
integrated global marketing				
agency				

Notes

Tech, healthcare and public affairs agency Racepoint Global has expanded its east coast presence with the addition of a new office in Raleigh, North Carolina. The agency's Raleigh outpost, located in the major tech and development hub of Research Triangle Park, currently staffs two and plans to add more personnel as new business comes in. The Raleigh office will be led by Stephanie Styons, a Weber Shandwick alum who joins Racepoint from Raleigh-based advertising agency Howard/Merrell. Styons now wears the title of senior vice president and will be responsible for overseeing all client work conducted out of the Raleigh office, as well as managing its staff and new business growth

TrialCard

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Healthcare	Expanding	350	\$0	09/07/2017

<u>Notes</u>

Morrisville-based pharmaceutical services and analytics company TrialCard has been seeing rapid growth in revenue and headcount in recent years and expects that growth to continue, according to President and CEO Mark Bouck. In terms of headcount, it currently has about 500 and expects to be at 600 by year's end. In 2018, the company intends to add another 250 jobs. To accommodate the growing business and workforce, the company has expanded its three locations in the Triangle area. The company recently moved into about 75,000 square feet at Perimeter Park, and will be looking to expand there. And it recently expanded by 10,000 square feet at its Miami Boulevard location, which houses its warehouse, and is looking to double its call center space on Weston Parkway to about 20,000 square feet.

idfive

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information	New	0	\$0	09/11/2017
Technology				

Notes

idfive, an integrated advertising, web design and brand-consulting agency, has grown its workforce by more than 30 percent since the end of 2016. The integrated marketing agency has expanded its footprint - opening new offices in Raleigh, North Carolina and Medellín, Colombia. With expertise in the field of higher education, North Carolina was identified for its proximity to current and potential clients in the industry.

Stone Basyx LLC

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Brick, Stone, and Related	New	5	\$0	09/12/2017
Construction Material Merchant				
Wholesalers				

Notes

Stone Basyx LLC, a stone wholesaler based in Kernersville that supplies products for the residential, multifamily and hospitality sectors, is planning to open a 32,000-square foot location in Raleigh by October that will add a handful of employees. The company has leased a stand-alone warehouse facility at 1115 N. New Hope Road in Raleigh that will sell and distribute slabs of stone including granite, marble and quartz to fabricators, said Claudio DeCastro, COO of the company. He said the Raleigh facility will start with five employees, including a front desk receptionist, a warehouse manager, two warehouse workers and a driver to make deliveries to clients.

Egnyte

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	New	30	\$0	09/21/2017
Technology				

<u>Notes</u>

Weeks into its Triangle tenure and Silicon Valley-based software firm Egnyte is already plotting expansion in Raleigh. Egnyte, which targets enterprises with its file synchronization and sharing software, has nearly 400 employees – including about 12 at its new downtown office. The space is the result of an "experiment" that's years in the making, says CEO Vineet Jain in an interview. Today, the sales office is operating out of Industrious' co-working hub on Fayetteville Street in downtown Raleigh. But, if all goes according to plan, within six months the Raleigh headcount could more than double, admittedly "an aggressive growth curve." And that would mean finding its own office space. "It takes time to find a good place for at least 25, 30 people, and build it out with our own color on the wall," he says.

Dropsource

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	20	\$5,300,000	09/22/2017

Notes

Just Months After Launch, Raleigh's Dropsource Rings in \$5.3M Series A-1. After bringing its mobile app development tool out of beta this summer, local startup announces new fundraise & Dropsource Rings in \$5.3M Series A-1. After bringing its mobile app development tool out of beta this summer, local startup announces new fundraise & Dropsource Rings Dropsource Rings Proposed Rings Rings Proposed Rings Ri

Humacyte

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Biotechnology/Pharmaceuticals	Expanding	25	\$0	10/02/2017

Notes

Research Triangle Park-based Humacyte has landed \$17.5 million more from the California Institute for Regenerative Medicine (CIRM) and the U.S. Department of Defense (DOD). While Humacyte currently employs around 100 people, it plans to add about 25 – largely in terms of bioprocessing expertise – over the next year or two, notes Cox.

Smartlink Health Solutions

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	Expanding	90	\$0	10/02/2017
Technology				

Notes

Cary's Smartlink Health Solutions – which focuses on providing value-based care solutions – is staying in growth mode as it's raised \$20 million since 2014, according to CEO Siu Tong. The company remains on track to add 90 or more jobs by the end of next year, he says. t the beginning of summer, Smartlink formally changed its name from Smartlink Mobile Solutions to Smartlink Health Solutions. While the mobile platform is still an important part of Smartlink's business, the new name reflects the company's broader value proposition, says vice president Ginny Mahaney. The company's headquarters in Cary houses research and development as well as corporate functions, finance, human resources, sales and marketing, according to Mahaney.

CIMTEC Automation

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Advanced	New	0	\$0	10/04/2017
Transportation/Electric Vehicles				

Notes

CIMTEC Automation, LLC experts in high performance industrial technology and automation, announced today the opening of its new Raleigh, NC office. Headquartered in Charlotte, NC, CIMTEC's expansion into the Piedmont/Triad area supports the company's accelerated growth plans. The new location will enlarge the company's footprint in the Mid-Atlantic region and support the growing customer base in this area. Raleigh is the company's fifth office, adding to the Charlotte, NC, Greenville, NC, Charleston, SC, and Richmond, VA locations. We have recently added new members to our Sales Engineering team to support the increased requests for our services and products in vision, sensing, controls and robotic systems.

Hoganas

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Biotechnology/Pharmaceuticals	New	100	\$0	10/04/2017
. Smart Grid				

Notes

Swedish research and manufacturing company Höganäs – which has 65 offices and 1,800 employees globally – has opened its new office and laboratory in Cary, where it expects to add 100 new employees over the next two years. While about 15 of the company's employees will be relocating to its new space at 3000 Weston Parkway from an existing U.S. base in Johnstown, Pennsylvania, the 100 new employees it expects to add in the coming years are necessary in terms of growing business from its new hub. Eight new employees have already been added locally.

Issuer Direct

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	11	\$0	10/06/2017

<u>Notes</u>

Morrisville-based communications and compliance firm Issuer Direct Corporation (NYSE: ISDR) is acquiring a 56-year-old Salt Lake City company, a move that instantly expands its customer base by more than 300 clients. While five of its six employees are being retained in Salt Lake City, Issuer Direct CEO Brian Balbirnie says further buildout of the unit will happen in the Triangle. But even without the buy, Issuer Direct is growing. Without Interwest, the team was already up to 64 employees. Balbirnie says there are 11 open positions, and he's soliciting those displaced in recent layoff rounds, such as at Citrix, to apply.

Xellia Pharmaceuticals

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Biotechnology/Pharmaceuticals	Expanding	10	\$0	10/11/2017

Notes

Xellia Pharmaceuticals – based in Copenhagen, Denmark – is growing abroad and in Raleigh, where the company houses its North American headquarters, according to president and CEO Carl-Åke Carlsson. Currently, Xellia employs about 125 people in Raleigh – positions that range from corporate functions to manufacturing, quality assurance, commercial operations, engineering and technical support. The company anticipates growing its headcount both in Raleigh and companywide in the coming months, to about 135 and 1,600, respectively, says Carlsson. In Raleigh that growth will be aimed at "driving more volume out of the plant" and transferring a number of the company's products to the facility.

MaxPoint Interactive

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Advertising	Expanding	12	\$0	10/11/2017

<u>Notes</u>

Valassis Digital, the San Francisco-based media delivery firm that bought Morrisville-based MaxPoint Interactive, is pledging to keep growing its new subsidiary in North Carolina. The deal closed Tuesday, taking MaxPoint – a publicly traded company for the last two years – private. As of Tuesday, MaxPoint had more than a dozen open positions for Morrisville on its website.

PlantResponse

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Biotechnology/Pharmaceuticals	Expanding	20	\$0	10/13/2017

Notes

Spain-based biotechnology company PlantResponse – which was founded in 2008 as a spinout of the Technical University of Madrid – has landed locally. The company – focused in crop management – has selected the Triangle to serve as its new North American headquarters as it plots a commercial push in the U.S. market, according to CEO Tom Snipes. The company is currently housed at the North Carolina Biotechnology Center's Landing Pad, but is already in the process of securing a larger and more permanent space by the first quarter of next year, he says.

Fahrenheit Group

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Financial Services,	New	60	\$0	10/31/2017
Software/Information				
Technology				

Notes

A Richmond-based firm with a new office in the Triangle hopes to fill the need with its 60 experts in fields as varied as marketing, sales, strategic planning, venture capital, private equity, finance, HR and executive recruiting. Called The Fahrenheit Group, the firm provides both seed and growth stage startups with fractional services like a CFO one day a week, or an operations consultant to put internal systems and infrastructure in place to support rapid growth. So far, they're pleased with the decision. The customer count is more than a dozen and six people now work out of an RTP office.

Lighthouse Networks

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Financial Services, Software/Information	Expanding	50	\$0	10/31/2017
Technology				

<u>Notes</u>

Allentown, Pennsylvania-based financial technology firm Lighthouse Networks is expanding in the Triangle, with plans to add more than 50 jobs as it relocates its local office to Morrisville's Perimeter Park. The company is moving from Aviation Parkway to 2600 Perimeter Park Drive, the Perimeter's Edge building. Its first local office, on Davis Drive, had just 13 employees. A year ago, it was 50 at Aviation Parkway. Today, it's 85. And the plan is to expand to 140-150 employees, driven both by acquisitions and new hires. "We'll pack them in here until we move," he notes, adding that much of the growth at the new space (at 25,700 square feet) will be driven by support operations.

Rho, Inc.

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Biotechnology/Pharmaceuticals	Expanding	40	\$0	10/31/2017

<u>Notes</u>

Chapel Hill-based contract research organization Rho – which is planning to add more than 40 employees over the next few months – is moving to a new, larger headquarters in Research Triangle Park at the corner TW Alexander Drive and Highway 54. Rho said Tuesday that the new headquarters will be 159,000 square feet – 50 percent larger than its existing space, allowing for the company's continued growth. Construction of its new headquarters is slated to start before the end of this year, with its move expected to begin in early 2019, according to the company.

Chiesi USA

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Advanced Manufacturing,	Expanding	0	\$0	11/03/2017
Biotechnology/Pharmaceuticals				

Notes

Chiesi USA's moving to a new HQ in Cary. Roughly 55,000 square feet on two floors in the new 150,000-square-foot building. Not only will Chiesi USA's new space accomplish the feat of routing all of its Cary-based employees back under one roof, it will also "provide room for future growth," says Franklin, adding that the company has "aggressive growth plans for our business..."

Simplilearn

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	New	50	\$0	11/06/2017
Technology				

Notes

Indian education technology Simplilearn has picked Raleigh for its newest U.S. office, a move that means Triangle jobs, according to its top executive. Krishna Kumar, founder and CEO, says the firm picked the Triangle over competing locations in Austin, Texas, and Salt Lake City. Initially, the office will have a staff of 15. Kumar says the firm hopes to grow that to 50 in the next few years – which is one of the reasons the company picked the region for its new office. Kumar says it came down to talent availability, augmented by local universities.

FilterEasy

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Start-Up	Expanding	12	\$0	11/08/2017

<u>Notes</u>

Four months after closing on nearly \$7 million in new financing, Thad Tarkington and Kevin Barry, the duo behind on-demand air conditioner filter startup FilterEasy, are in new downtown Raleigh digs – with plans to grow. The company, at about 70 employees – about 20 more than it had in July – has about a dozen job openings. And its new headquarters, which is about 11,000 square feet at the Capital Bank Building on Fayetteville Street, is helping it compete for talent against other brands, CEO Tarkington says.

CyrusOne

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	New	0	\$0	11/15/2017
Technology				

Notes

CyrusOne (NASDAQ: CONE), a premier global data center REIT, has been selected by NetActuate, Inc, a leading provider of global edge infrastructure and cloud connectivity, to host NetActuate's data center services hub. NetActuate will connect the company's global edge platform that extends to 67 data centers worldwide, as well as host their disaster recovery services for other markets from their data center footprint within the CyrusOne Raleigh-Durham Data Center.

Sassool Mediterranean Cafe

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Retail, Cafe	Expanding	2	\$0	11/21/2017

Notes

Sassool Mediterranean Cafe has expanded its Cary restaurant to include a grocery and retail section. The expansion adds 2,000 square feet to its footprint at the Shoppes of Kildaire and takes the place of the former Neighborhood Bottle Shop space. He says he'll most likely add about two new people to service the expansion and will also pull from the expertise of his other employees. Sassool employs about 90 people in the two locations.

CTI Towers

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information	New	25	\$0	11/29/2017
Technology				

Notes

CTI Towers, which has been based in Boston since its inception in 2011, is moving its headquarters to the Triangle. With just a handful of the 15 employees moving to Cary (all were offered positions, he says), CTI will be building a team from the ground up, with plans to initially hire 25. Its new Cary headquarters will be in Highwoods-owned CentreGreen Way, and the plan is to open in February.

Varonis

Industry	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	300	\$0	11/29/2017

Notes

A new 100,000-square-foot building is going up at Morrisville's Perimeter Park, and the landlords already have a tenant lined up. Cybersecurity company Varonis will occupy slightly more than half of the new class-A office building, according to Jeff Sheehan, partner with Trinity Capital Advisors. With the new space, Varonis will be able to house up to 300 employees. The new building will be located on 8.12 acres at 2200 Perimeter Park Drive, which has a tax value of \$1.14 million, according to Wake County real estate records.

Legend

<u>Report generated:</u> 2/15/2018 3:45:44 PM

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<u>Date sumbitted range:</u> 1/1/2017 to 12/30/2017

New/Expanding:

Industries: Advanced Manufacturing, Advanced Medical Technologies, Advanced Transportation/Electric Vehicles, Biotechnology/Pharmaceuticals, Defense

Technologies, Financial Services, Healthcare, Interactive Digital Media/Gaming, Smart Grid, Software/Information Technology, Solar/Renewable

Energy, Other, Unclassified

Geographic location(s): Wake County - Apex, Wake County - Fuquay-Varina, Wake County - Garner, Wake County - Holly Springs, Wake County - Knightdale,

Wake County - Morrisville, Wake County - Raleigh, Wake County - Raleigh - Downtown, Wake County - Research Triangle Park, Wake County - Rolesville,

Wake County - Wake Forest, Wake County - Wendell, Wake County - Zebulon, Prospect - TBD