

New and Expanding Report

January 1, 2019 - December 31, 2019
Wake County, North Carolina

Summary Information from 1/1/2019 to 12/31/2019

104

6,663

\$614,450,000

26

78

Total Companies

Total Jobs

Total Investment

New Companies

Expanding Companies

FUJIFILM Diosynth Biotechnologies

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	100	\$90,000,000	01/08/2019

Notes

Fujifilm Corp. will expand its biomanufacturing facilities in Morrisville and add about 100 new employees as part of a \$90 million investment in its contract development and manufacturing organization (CDMO) business to meet growing customer demand for biopharmaceuticals.

The expansion will increase cell culture manufacturing capacity by about 25 percent and microbial capacity by about 50 percent at the Fujifilm Diosynth Biotechnologies plant at 101 J. Morris Commons Lane in Morrisville. It will include the addition of 2,000-liter single-use cell culture manufacturing trains, cell culture purification suites and new microbial recovery suites.

Egnyte

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	90	\$0	01/30/2019

Notes

Silicon Valley-based Egnyte is expanding its footprint in Raleigh with a new 17,500-square-foot office space at PNC Plaza, laying the groundwork for growth at the virtual storage startup.

The new space will allow Egnyte to grow its workforce to more than 100 employees by the end of 2019, Egnyte spokesman Colin Jordan writes in an email.

Analog Devices

<u>Industry</u>	<u>New/Expanding</u>	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other	Expanding	0	\$0	02/06/2019

Notes

Feb 6, 2019--Analog Devices, Inc. (ADI) today announced it is expanding its Raleigh, NC office and has moved to The Dillon in downtown Raleigh's growing Warehouse District. The Raleigh office is an ADI Center of Excellence focused on researching and developing the software-defined radio (SDR) systems that underpin modern wireless communication systems and infrastructures, including 5G networks. The Raleigh office has doubled in size over the past five years and this move facilitates the office's continued growth by accommodating more than 120 employees.

Occupying 24,000 sq. ft. in The Dillon, ADI's new office is significantly larger than its previous location and is conveniently located to major highways, Union Station, downtown Raleigh, and the numerous amenities of the vibrant Warehouse District.

Gonza Tacos y Tequila

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Food	Expanding	0	\$0	02/15/2019

Notes

The founders of Gonza Tacos y Tequila have plans for a brand new venture that will open in the fall of 2019 – a Latin explosion! Gonza Salamanca and Carlos Rodriguez will be opening Macondo Latin Cuisine inside the Sojourn Glenwood Place Apartments in Raleigh.

Trophy Brewing Company

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Brewery	Expanding	0	\$0	03/01/2019

<u>Notes</u>

That location is expanding as the brewery will move all its foeders and puncheons to give its sour and wild beer project a permanent home. The expansion will offer more seating and an expanded kitchen. Co-owner Chris Powers is hoping the expansion opens in October.

Cellectis SA

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Advanced Manufacturing,	New	200	\$68,600,000	03/07/2019
Advanced Medical Technologies,				
Biotechnology/Pharmaceuticals				

Notes

Cellectis, a french biopharmaceutical company that uses gene-editing technology to develop cancer treatments, plans to create 200 jobs in Raleigh in exchange for more than \$4 million in incentives. The French company, plans to set up a manufacturing facility at the Sumner Business Park in North Raleigh by the end of 2022 and invest nearly \$69 million in its facility. This will be the company's first North American manufacturing operation. Cellectis will create a variety of positions in Wake County, including scientists, engineers, analysts, manufacturing and operations personnel. Salaries for the new positions will average \$100,823, which is higher than the current Wake County average wage of \$58,138. North Carolina's incentive was worth around \$2.4 million, while the city of Raleigh and Wake County chipped in an additional \$1.6 million worth of incentives. https://www.bizjournals.com/triangle/news/2019/03/07/cancer-research-firms-expansion-to-bring-200-jobs.html

Burial Beer Co.

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Retail	Expanding	0	\$0	03/12/2019

Notes

Burial announced Monday on its Instagram page that it already has outgrown its popular beer-only bar at Transfer Co. Food Hall and would take over the adjacent space. The new space adds 1,400 square feet, bringing the total to about 2,000 square feet, and will connect to the rest of the food hall, co-owner Jess Reiser said Tuesday in an interview.

Issuer Direct

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information	Expanding	10	\$0	03/15/2019
Technology				

Notes

Morrisville-based communications and compliance firm Issuer Direct Corporation has tapped downtown Raleigh for its new headquarters.

The company is moving its corporate offices to a 10,000-square-foot space at downtown Raleigh's One Glenwood building.

Issuer Direct has been steadily growing - both organically and through acquisitions - filling its Morrisville office to capacity. With its 90-person headcount expected to reach triple digits by year-end, Issuer Direct has been assessing its options for eight months, says CEO Brian Balbirnie.

Chiesi USA

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Advanced Manufacturing, Biotechnology/Pharmaceuticals	Expanding	150	\$0	03/18/2019

<u>Notes</u>

Chiesi's recent move to a new headquarters in Cary was to accommodate that growth but the company's CEO expects it will outgrow the space within a handful of years.

This month, Chiesi USA and took over the fifth and sixth floors of Regency Woods II, a corporate office building in Cary. Prior to the move, the company occupied space off Crescent Green also in Cary, with staff spread across separate offices.

According to McBean, the company currently employs 300, with 147 physically located in the Triangle headquarters. The rest work in the field throughout the country. He said the new building has the potential to house about 300, leaving room for the company to almost double the workforce — an event McBean expects to happen in a short time.

Marvell Technology

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	New	110	\$0	03/20/2019
Technology				

Notes

Quietly, publicly traded semiconductor firm Marvell Technology (Nasdaq; MRVL) is building a research and development team in the Triangle.

Right now, the "center" is a local team of about 40, working from temporary locations. But soon, aided by the demand from the 5G shift, the company could be at up to 150 employees at the new Triangle research center, says Raghib Hussain, executive vice president and chief strategy officer.

Bluebird Bio

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Advanced Manufacturing,	Expanding	50	\$0	03/25/2019
Biotechnology/Pharmaceuticals				

Notes

On Friday, Bluebird (Nasdaq: BLUE) executives – along with Gov. Roy Cooper and Secretary of Commerce Tony Copeland – officially opened the 125,000-square-foot manufacturing facility in Durham. The company, which is developing a pipeline of gene therapy products for the treatment of genetic diseases and cancer, purchased the facility in late 2017 for \$11.7 million

CEO Nick Leschly said Bluebird Bio has hired about 50 for the site. As operations ramp up, he expects that number to expand to at least 70 by the end of the year. He said the company has already invested \$80 million into operations at the site – which he expects to continue growing.

Zaloni

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	20	\$0	03/26/2019

Notes

A Durham analytics management company, whose customers include Verizon and UnitedHealth Group, has a new headquarters at Research Triangle Park's Frontier campus.

And Zaloni, led by CEO Ben Sharma, is ready to add to its growing team.

The new space – more than 10,000-square-feet at the 600 Frontier building – has room to grow, says Sharma in an interview.

Zaloni has more than 45 people in Durham, part of a global headcount of 180. And it plans to hire "15 to 20" additional local employees this year – in everything from engineering to sales to marketing roles, he says.

HZO

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Advanced Manufacturing	New	500	\$0	03/26/2019

Notes

A manufacturer whose waterproofing technology is already featured on big name products from brands such as Nike, Motorola and Dell is relocating its headquarters from Salt Lake City, Utah to Morrisville – a move that could mean 500 jobs in the next four years.

Initially, it means Utah's HZO will be relocating 50 jobs to the new Morrisville facility.

And it's the area's rich engineering talent pool that won HZO's interest over other locations on the east coast, he says.

Spirit Airlines

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Advanced	New	70	\$0	03/28/2019
Transportation/Electric Vehicles				

Notes

Spirit Airlines is holding job fair ahead of its May 2 launch at the Raleigh-Durham International Airport.

The airline is working to fill 70 new positions.

Spirit Airlines is looking for applicants willing to pay attention to detail and learn airline ground operations.

Shake Shack

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Retail	New	0	\$0	03/28/2019

Notes

If you are a New Yorker, you probably have paid a visit to the popular burger chain Shake Shack. With more than 200-plus locations worldwide, the chain is coming to the Triangle with its first location inside Cary's Waverly Place.

Shake Shack touts its critically acclaimed "roadside" burger made with 100 percent all-natural Angus beef – as well as chicken sandwiches and riddled flat-top hot dogs.

Shake Shack will operate out of 3,781 square feet of space inside with an adjacent outdoor patio. And in keeping with the chain's commitment to eco-friendly construction, the Cary location is using recycled and sustainable materials, company states.

T.A. Loving

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Construction	Expanding	5	\$0	03/29/2019

Notes

-T.A. Loving Company, a longstanding leader in commercial construction throughout the southeast, announced today the opening of the new office in downtown Raleigh at 3600 Glenwood Avenue. The new office will be a hub for the company's expanding portfolio of work throughout the Triangle region. Vice President Ken Gerrard will run day-to-day operations and expand staff over the coming year.

The new office is scheduled to open in late April and will include several new hires. The new positions will include a marketing coordinator, project managers, administrative personnel, estimators and a preconstruction leader.

Spark Power

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Smart Grid, Other: Headquarters	New	0	\$0	04/02/2019

Notes

Spark has now established its new U.S. Corporate Head Office in Raleigh, NC. The facility will also be home to a new operating branch offering high and low voltage technical services in the region. Under the leadership of a recently hired branch manager, operational ramp-up is actively underway and business development activities are being conducted from the location. "We chose Raleigh as the location for our U.S. Corporate Head Office because of its reputation for welcoming innovation, proximity to an established and growing industrial, commercial, and institutional base, the presence of key OEM's in the area, and its central location on the eastern seaboard," said Richard Jackson, COO of Spark Power. "We view Raleigh as the ideal gateway to begin accessing a broader array of opportunities across the southeastern U.S. including both regular technical service work, as well as storm recovery initiatives."

Bank of America

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Financial Services	Expanding	10	\$0	04/03/2019

Notes

Bank of America is adding to its Triangle branch count. Papers just filed with the Office of the Comptroller of the Currency show plans to open a branch in Wake Forest at Gateway Commons. The building will be about 3,900-square-feet and is expected to be complete in July.

CTI Clinical Trial and Consulting Services of Covington

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Biotechnology/Pharmaceuticals	Expanding	25	\$0	04/04/2019

Notes

The privately held company intends to double its current office footprint in Raleigh, N.C., to accommodate immediate and future growth. "The expanded office in Raleigh and the new office in San Francisco will allow us to continue to accommodate our ever-expanding workforce," said Timothy Schroeder, chief executive officer of CTI. Up to 50 jobs are expected to be created between the two locations in the next several years, with the potential for more, I was told.

HemoSonics

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Advanced Manufacturing, Biotechnology/Pharmaceuticals	Expanding	150	\$10,000,000	04/04/2019

Notes

A recent nod from the U.S. Food and Drug Administration has one Virginia company eyeing big expansion in the Triangle, looking to quadruple its headcount and invest \$10 million in the coming years. To fill that new market – and subsequent orders – Fischer said the company is looking to bolster its headcount and consolidate its Triangle operations. Currently, the company maintains an R&D facility in downtown Durham, and a smaller production site off Stirrup Creek Drive in Durham. In the coming months, he said the company plans to make a move to a 45,000-square-foot facility in Research Triangle Park, though the company has yet to sign the lease. In that space, he said they hope to house all manufacturing, general administration and financial operations – potentially moving R&D from the downtown facility, though no decision has been made. Build-out for the facility will be done in stages over the course of several years, but Fischer said he expects the total investment to come to about \$10 million, with the company's headcount expanding from 50 to 200 in the same timeframe. In 2019, he expects the staff to double.

Align Technology

<u>ndustry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
dvanced Medical Technologies, oftware/Information echnology, Other:	Expanding	0	\$58,100,000	04/10/2019

Notes

Headquarters

A California company that has been steadily growing in the Triangle has upped their investment in the region, spending \$58.1 million to purchase its building with intent to continue expanding. The \$58.1 million investment is the most recent indicator of the company's continued interest in the area. In the announcement regarding the office acquisition, the company noted it was planing to continue hiring in the region. The outright purchase of the building could suggest the scale of expansion the company is considering, but a company spokesperson said it is not currently disclosing details on expected growth. Align Technology, which is headquartered in San Jose, California but calls the Triangle home to its Americas region headquarters, announced the purchase of the office building it has been residing in off Slater Road.

AskBio

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Advanced Manufacturing,	Expanding	153	\$0	04/12/2019
Biotechnology/Pharmaceuticals				
, Other: Headquarters				

Notes

AskBio has been quietly operating in Research Triangle Park since 2001, but the company is making a big bet with a \$235 million investment – moving from a revenue positive company to burning capital to bring a multitude of therapeutics onto the market. That strategy has the company shopping for a RTP-based manufacturing site that it hopes to fill with more than 100 new employees. Mikhail says the company is also planning to expand its R&D and administrative staff, more than doubling its headcount from 47 to 100 in the next 18 months.

PrecisionHawk

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information Technology, Other:	Expanding	250	\$0	04/15/2019
Headquarters				

Notes

A fast-growing drone technology company has tapped downtown Raleigh for its new headquarters – a move that means more jobs on the Glenwood South section of downtown Raleigh. PrecisionHawk, currently operating from administrative offices on Six Forks Road, has tapped the space above Raleigh's Milk Bar for its new operation, confirms CEO Michael Chasen. At the new location, the company, which has hired 100 people in the first quarter alone, will grow its headcount to "north of 350" by the end of the year, taking advantage of the fast-moving drone industry that, thanks to new FAA permissions. Right now, PrecisionHawk's global population is about 250, and Chasen estimates PrecisionHawk being at 300 "in the next two months."

AdvisorEngine

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Financial Services, Software/Information	Expanding	18	\$0	04/18/2019
Technology				

Notes

A New York-based fintech is hiring in Raleigh. AdvisorEngine, the parent of Raleigh-based Junxure, has 60 employees in the Triangle. And a top executive says the plan is to grow the headcount 30 percent in the next 18 to 24 months. AdvisorEngine's business tries to combine new technologies with "the human connection," he explains. Its software is designed to help financial advisers serve more people, more efficiently.

Curi

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Financial Services	Expanding	35	\$0	04/23/2019

Notes

Raleigh-based Medical Mutual Insurance Company is changing its name as part of a rebranding effort that its CEO says could result in a number of new hires. Beginning on April 23, the company – which has operated in the Triangle for the last 44 years – will be renamed Curi. The company currently employs 200 companywide, about 150 of whom are located in the Triangle. The rest are housed in Pennsylvania. The company plans to hire 35 more in the coming months, and Jenkins says he "wouldn't be surprised" to see the company double in size by 2024. Headquarters located at 700 Spring Forest Road in Raleigh.

Telerent Leasing Corp.

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Healthcare, Other: Headquarters, Professional	Expanding	0	\$0	04/24/2019
Services				

Notes

A longtime Raleigh company is turning new leaf with a new CEO, a new commercial strategy and soon – a new Cary headquarters. Telerent Leasing Corporation (TLC), the parent company of TeleHealth Services, Avidex and Digital Networks Group, has announced a new CEO and its intention to move out of its southern Raleigh headquarters offices — its home of nearly 50 years. TLC is a subsidiary of Itochu Corporation – a \$52 billion Fortune Global 500 company based in Japan. At present, TLC employs about 500 country-wide with about 100 in the Triangle.

MedPharm

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Biotechnology/Pharmaceuticals	Expanding	64	\$0	04/30/2019

Notes

N.C. State University has announced a partnership that will place its students directly into the pipeline of a British pharmaceutical company that plans to triple its size in the Triangle. MedPharm, a United Kingdom-based pharmaceutical company that calls Durham the home to its only U.S. site, has announced a partnership with the university's graduate school program. Established in 1999, the company employs 140, with just 36 in the U.S. – housed in its 6,400 square-foot Durham facility. According to Jon Lenn, the company's chief technology officer and head of the Durham facility, it plans to take on an additional 15,000 square-feet and expand its headcount to 100 within five years.

Dude Solutions

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information	Expanding	125	\$0	04/30/2019
Technology				

<u>Notes</u>

On Tuesday, the Cary-based firm announced that it has purchased the EnergyCenter™ product asset from New Energy Technology (NET). Today, the firm boasts 650 employees nationwide, and is gearing up to hire another 125 personnel over the next 12-18 months. "It's not inconceivable our 5-year plan will be up over 1000 employees in Cary over next three years," said Roshitsh.

Insightsoftware

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	30	\$0	05/02/2019

Notes

"We would expect to be north of 200 over the coming months," he says. In June, the company doubles its space, moving into 32,000-square-feet of the Forum 4 building in north Raleigh. And it plans to continue its aggressive trajectory, Lipps says.

Ideagen

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	Expanding	12	\$0	05/03/2019
Technology				

Notes

Two new offices are also being launched, in Kuala Lumpur, Malaysia, and in Raleigh, North Carolina in the US. Ideagen's Kuala Lumpa site will become a technology-focused CoE, with 70 new roles being created initially, while the company's new Raleigh office will create 12 new jobs in the first phase of the project. Meanwhile, Raleigh will become the US-arm of Ideagen, replicating the company's global operations housing sales, marketing, finance, technology, support and customer success teams serving the US market.

Heapy

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Engineering	New	30	\$0	05/07/2019

Notes

Heapy, an Ohio-based professional consulting firm whose real estate projects have included hotels and university buildings, has tapped Raleigh over Nashville and Orlando for a new hub.

For Heapy principal Doug Sales, the new office – to be located at the top floor of downtown's One Glenwood Building – promises to be "an adventure." Sales, having lived most of his life in Ohio, is moving to Raleigh at the end of May to lead the local office. The goal is to grow to an office of 30 people initially. Already, Heapy has hired one person locally, and is looking to add others to its employment roster. And some of its current employees in other locations will be given transfer opportunities. The new office will eventually provide all of Heapy's existing services.

Dogwood State Bank

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Financial Services, Other: Bank	Expanding	20	\$0	05/09/2019

Notes

Now that – with a \$100 million funder – its recapitalization of Sound Bank is official, the investor group behind what will soon be known as Raleigh-headquartered Dogwood State Bank is making an aggressive hiring play - trying to lure experienced commercial bankers away from its competitors. Already, the new bank is at about 60 employees – and growing. Jones hopes to be at 75 to 80 employees by the end of the year.

Schunk

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Advanced Manufacturing	Expanding	100	\$60,000,000	05/09/2019

<u>Notes</u>

Right now, Schunk is at 170 employees in the Triangle. The new space – which, at 170,000-square-feet, is nearly double its former facility, President Milton Guerry says – could house 220 employees in the next 18 months. And an announcement put out by the company estimates that the new facility means roughly 100 new jobs and another \$60 million for the region's economy.

AmeriHealth Caritas North Carolina

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Healthcare	New	300	\$0	05/14/2019

Notes

A health care organization will be leasing space at Brier Creek Corporate Center to put its North Carolina headquarters there. AmeriHealth Caritas North Carolina, a managed care organization, is scheduled to begin serving North Carolina Medicaid enrollees in November 2019 and is part of the AmeriHealth Caritas Family of Companies. The space is at 8041 Arco Corporate Dr. in Raleigh and will have more than 300 employees, including senior leaders. The company is moving into 82,000 square feet of space and employees expect to begin work this month. AmeriHealth Caritas provides integrated Medicaid managed care services that focus on family and caregiver involvement, community-based services, successful care transitions and intensive case management.

Siemens

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Advanced Manufacturing	Expanding	50	\$0	05/14/2019

Notes

Siemens – a multinational industrial conglomerate – will begin manufacturing the company's Rave Charger and Tiastar Motor Control Center at its 272,000-square -foot Wendell facility. The facility, which has operated since the early 1980s, currently employs about 400 people in research & people in research amp; development, engineering, marketing and business development. The addition of the new product lines is expected to create 50 new positions, including those with a mechanical assembly and wiring specialty focus. (Siemens Power Transmission & positions, Inc.)

Masy BioServices

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Advanced Manufacturing,	New	0	\$0	05/20/2019
Biotechnology/Pharmaceuticals				

<u>Notes</u>

Pepperell-based Masy BioServices, a biorepository company, is continuing its expansion on the eastern seaboard by opening an office in North Carolina's Research Triangle Park. The company will provide the many biopharma companies in that region with its validation services, Masy BioServices said in a Monday press release. The office is the second Masy will occupy this year. In April, the company announced the acquisition of New Jersey-based Metrology Laboratories.

Pearson

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	100	\$0	05/23/2019

<u>Notes</u>

A global technology company eyeing local talent has launched a technology hub in the heart of the Triangle, promising more jobs for the area in the near future. Pearson, a 24,00-employee company that operates in 70 counties worldwide, has announced a new 31,000-square-foot office near Research Triangle Park. According to the announcement, the company currently employs 150 in the Triangle and is actively recruiting for more – something for which it believes the area's existing tech sector is well-suited. The new office is located off Page Road in Durham. Officials say Pearson's plan is to bring upwards of 100 new employees onboard locally within two years, but that estimate could grow.

Gannett Fleming

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Engineering	Expanding	20	\$0	05/30/2019

Notes

Boosted by projects such as "Complete 540," a Pennsylvania-based engineering firm is growing in Raleigh. Quietly, Gannett Fleming has grown from about eight employees in the city to more than 140. And, having just taken over the entire ninth floor of downtown Raleigh's One Glenwood, there's room for even more growth, says regional director Terry Snow in an interview. "It seems like we're adding employees daily," he says. "And we intend to grow. We intend to add at least 20 new staff people per year." And he hopes to actually increase that to 40, depending on talent availability.

Pryon

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	Expanding	25	\$0	06/11/2019
Technology				

<u>Notes</u>

A startup with bold ambitions, big backers and an Amazon (Nasdaq: AMZN) pedigree is looking for a "marquis" headquarters location in Raleigh as it doubles down on artificial intelligence. He sees a \$1.7 trillion ("Yes, that's trillion," he reiterates) market for the company, which develops augmented intelligence for the enterprise. Igor Jablokov, CEO of Raleigh's Pryon, doesn't mince words about his bold vision for his new startup's future. And he sees his 20-person firm (including half a dozen employees in Raleigh) as making a major dent with a technology "unlike anything that's out there."

It's currently evaluating its options for at least 10,000-square-feet of space, Jablokov says, noting North Hills, downtown Raleigh and Research Triangle Park as possibilities. The goal is to grow to about 40 to 50 people in a year, with about half in Raleigh.

Biscuitville

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Restaurant, Retail, Fast	New	0	\$0	06/12/2019
Food				

Notes

The Greensboro-based breakfast restaurant, Biscuitville, will be opening its third Raleigh location at 3928 Western Boulevard later this fall. Known for its authentic, southern-style breakfast meals, the chain will renovate the former Wicked Taco restaurant, which will also house an enhanced catering capabilities.

Sage Therapeutics

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Biotechnology/Pharmaceuticals	New	0	\$0	06/14/2019

Notes

On the same day as it cut the ribbon on its new Triangle patient support center, a Cambridge pharmaceutical company overcame the last regulation hurdle to bring its first-in-kind treatment to postpartum depression patients.

Farmhouse Cafe

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Retail, Restaurant	Expanding	0	\$0	06/18/2019

Notes

The Pharmacy Café located in downtown Person Street will be adding a second restaurant concept at Wendell Falls. Co-owner Daniel Whittaker and co-owner/chef Patrick Cowden are slated to open the new restaurant, titled the Farmhouse Café in September of 2019. The cafe will feature seasonal dishes, as well as local vendors and a community-focused atmosphere built on their love for sustainable practices.

Drive Shack

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Retail, Recreational, Sports	New	400	\$0	06/18/2019

Notes

An interactive golf entertainment and restaurant complex is looking to fill hundreds of positions as it prepares to open its new venue later this summer. Drive Shack plans to hire more than 400 new staff members for server and guest services roles through a series of hiring events beginning July 1. The 65,000-square foot, 96-bay facility will open later this summer at 6901 Play Golf Way. That location is on the western side of Raleigh, not far from the N.C. State Fairgrounds and near the intersection of I-40 and Chapel Hill Road. Drive Shack will be hiring for full- and part-time roles from servers and bartenders to guest services and more.

Culver's

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Retail, Restaurant	Expanding	0	\$1,350,000	06/19/2019

Notes

Developers have begun work on a new restaurant in Apex, with construction set to be completed later this year. Wisconsin-based chain Culver's will open its third location in the Triangle at 1401 Kelly Road this year, bringing its number of North Carolina locations to six. Culver's is a quick-service, family-style restaurant chain specializing in burgers, frozen custard shakes and Wisconsin-style cheese curds.

Wisconsin-based RCH Apex LLC purchased the 1.72 acre property for \$1.35 million from Apex Pointe Outparcels LLC in early June. Land grading began earlier this month, and construction is expected to be finished by late fall.

Koan

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Retail, Restaurant	New	0	\$0	06/20/2019

Notes

From the ashes of bu•ku Raleigh that closed last year, comes a new restaurant from the same owner Sean Degnan and executive chef Drew Smith. Ko•än will open in early August in the site of the former an restaurant in Cary at 2800 Renaissance Park Place. Ko. an will focus on a humbling "food for thought" menu highlighting southeast Asian cuisine

XL Soccer World

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Retail, Recreational,	Expanding	0	\$0	06/24/2019
Sports				

Notes

A sports complex in Raleigh is looking to expand, adding to an existing structure and adding a new outdoor facility and parking spaces. XL Soccer World submitted a site review application to expand its facility on Hillsborough Street — requesting the city's approval to add an additional 5,860 square feet to its existing building, along with a new "outdoor soccer field addition" and 112 additional parking spaces. If approved, this will bring the building size to about 37,000 square feet.

DPS Group

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Engineering, Consulting,	New	6	\$0	06/24/2019
Professional Services				

Notes

DPS Group, a privately-owned, global engineering, procurement, construction management and validation (EPCMV) firm serving high-tech process industries, announced the opening of a new project office in Cary, North Carolina. DPS Group's Cary office is comprised of 40 biopharmaceutical facility professionals specializing in engineering, design, construction, operations, quality assurance, and regulatory compliance, most of whom have worked together from five to 20+ years. DPS Group is pleased to introduce the management team for the Cary, N.C. office: 6 professionals.

Insightsoftware

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	Expanding	70	\$0	06/25/2019
Technology				

Notes

A fast-growing startup is moving into a new headquarters in Raleigh – one that can house the jobs that are coming. In an interview, insightsoftware CEO Mike Lipps calls the new space, 32,000-square-feet at Highwoods Properties' Forum complex in north Raleigh, "an evolution of the strategy." The software company has grown to more than 450 employees and has more than 50 open positions spread across its 11 offices. Raleigh is its worldwide headquarters, with more than 200 of those workers. And it's in Raleigh where much of the organic growth will be centered, he says. "I would expect that we would likely add at least another 100 jobs in Raleigh over the course of the next 12 months," he says. (100 jobs – 30 jobs from announcement in May = 70 jobs)

Spiffy

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Startup, Professional	Expanding	30	\$0	06/26/2019
Services, Cleaning Service				

Notes

Armed with a new \$10 million funder, a Research Triangle Park company is plotting growth – in the Triangle and beyond. In addition to its 150 technician headcount, Spiffy has about 30 people working out of its RTP headquarters. Wingo says the plan is to double the technicians as it adds geographies – and to increase headquarters employees by half in the coming months.

QuickSTAT

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Biotechnology/Pharmaceuticals	New	0	\$0	06/27/2019
, Other: Start-Up, Life Sciences,				
Lab, Clinical Trials Logistics				

Notes

QuickSTAT, part of the Kuehne + Nagel Group, has announced the opening of a new GDP (Good Distribution Practices) compliant package conditioning facility that will provide a market leading Just in Time (JIT) solution to improve turn-around times of Credos and other Vacuum Insulated Packaging (VIP) used for clinical trials. This facility provides 24 hour faster delivery for life sciences shipments to worldwide locations. The 3,000 square foot facility is strategically located in Research Triangle Park, North Carolina, which boasts one of the United States' highest concentration of pharmaceutical and biotech companies in North America. The facility was designed, mapped, and qualified according to GDP guidelines. QuickSTAT operates conditioning facilities throughout the world, including Europe, Canada, Mexico, Brazil, Australia, Singapore, and cities throughout the US.

Blue Cross and Blue Shield of North Carolina

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Healthcare	Expanding	200	\$0	07/15/2019

<u>Notes</u>

Blue Cross and Blue Shield of North Carolina is hiring more than 350 employees in two new offices to launch its Medicaid plan as part of the state's Medicaid transformation. The insurance giant made the announcement Monday that it will be launching two new offices – one in Cary (Weston development) and one in Winston-Salem – to support its new "Healthy Blue" Medicaid plan. In Cary, the firm has leased 46,000 square feet and plans to hire about 200 clinical staff such as case managers, provider network associates and others with nursing or clinical backgrounds – as well as some operations staff. Hiring is expected to continue through year-end.

TierPoint

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Smart Grid,	Expanding	0	\$20,000,000	07/16/2019
Software/Information				
Technology, Other: Data Center				

Notes

TierPoint, a leading provider of secure, connected data center and cloud solutions at the edge of the internet, today announced plans to expand its state-of-the-art data center in North Carolina's Research Triangle Park (RTP), in partnership with Compass Datacenters. The \$20 million expansion plan calls for approximately 9,000 sq. feet of added office and support space; 24,000 sq. ft. of new raised floor, more than tripling the production space of the original facility; fully redundant and generator-backed power, with initial, critical load capacity of 1.2 megawatts (expandable to 3.6 megawatts); high-efficiency cooling; diverse high-speed network connectivity; and multi-layer physical security, meeting stringent regulatory compliance standards. TierPoint expects the expansion to be completed and available to clients early next year.

Arbour Group

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	New	0	\$0	07/22/2019
Technology, Other: Regulatory				
Compliance Services for Life				
Sciences				

Notes

Arbour Group LLC, a global provider of regulatory compliance services for the life sciences industry, has named industry executive Dominic Mancini as their new Vice President of Business Development. Dominic brings 16 plus years of experience in the biotech, pharma and medtech industries. His expertise expands across clinical services, product development and R&D intelligence, creating a vast network of service-oriented client relationships. Arbour Group will be opening a Raleigh-Durham office to be located at the North Carolina Biotechnology Center in the Research Triangle Park. With Dominic's local presence, this move will mark a notable presence for Arbour Group in support of planned growth strategies in NC.

Redhill Biopharma Ltd.

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Advanced Manufacturing,	Expanding	30	\$0	07/25/2019
Biotechnology/Pharmaceuticals				
, Other: US Headquarters, Life				

Notes

Sciences

With FDA approval of its lead drug now just months away, a Israeli pharmaceutical outfit says it could more than double its Raleigh headcount before year-end. RedHill opened its U.S. headquarters in Raleigh in 2017, and has since expanded its operations here – including its executive team and commercial operations. He says that just over 20 people are currently working in the Raleigh office, but they expect that to be near 50 by the end of the year. Companywide, RedHill employs around 100 – most of whom are sales representatives across the country, with a small team in Israel.

Xerox

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	New	600	\$18,400,000	08/13/2019
Technology, Other: R&D				

<u>Notes</u>

"Project Wildflower," also known as Xerox Corporation, has tapped Cary for an expansion over competing sites in Dallas, Atlanta, Minneapolis, Kansas City, New York, Phoenix, Salt Lake City, Pittsburgh, Norwalk and Austin. The centenarian company, known for document duplication, is creating a "Center of Excellence" which will involve relocations, as well as new jobs - to the tune of 600 total positions over five years. Documents released by the North Carolina Department of Commerce show the company received incentives offers from both New York and Connecticut - but picked Cary. It's an investment of \$18.4 million by the end of 2021, including \$12.2 million in anticipated property construction. Jobs will pay nearly \$113,000 in average salaries. Compare that to the Wake County average of \$58,138.

ImagineOptix

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Advanced Manufacturing, Other:	Expanding	6	\$0	08/15/2019
Headquarters, Start-Up,				
Electromedical and Control				
Instruments Manufacturing				

Notes

Armed with a new headquarters in Research Triangle Park, a North Carolina State University-born startup is getting ready to grow. ImagineOptix just announced plans to move into nearly 30,000-square feet at Longfellow Real Estate Partner's BioPoint Innovation Labs – and that's despite heavy pressure to move overseas, CEO Erin Clark says in an interview. And if all goes as he expects, the nine-person company will be growing. Before the end of the year, he predicts it will be at 15. And next year, if revenue ramps up as he's hoping, the company could be at 30 employees - not bad for a firm that started in a tiny laboratory at North Carolina State University.

Egnyte

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	New	120	\$0	08/22/2019
Technology				

Notes

After weighing options in Pittsburgh, Detroit and several cities in Florida, Egnyte, a cloud storage company from Silicon Valley, opened a Downtown Raleigh office on Thursday with plans to eventually hire 120 people. The office, on the 18th floor of the PNC Plaza building, will serve as the lead sales office for the company's East Coast operations, a geographic area that includes everything east of the Rocky Mountains. However, despite the sales focus, the office is hiring across all positions, including engineering, product and customer success teams.

Schmalz

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Advanced Manufacturing, Other:	Expanding	62	\$10,500,000	08/28/2019
Headquarters				

Notes

German robotic manufacturer Schmalz Inc. is planning to triple the size of its current Raleigh headquarters on Oak Forest Drive. The uptake: an additional 62 new jobs "at above-average" Wake County wages, and an infusion of \$10.5 million over a five-year period starting in 2020 on top of the initial investments of more than \$9 million. The company plans to break ground in September 2020, with a move-in date scheduled for June 2021.

Go Fish Digital

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Interactive Digital Media/Gaming, Software/Information Technology, Other: Headquarters, Digital Marketing, Start-Up	New	14	\$0	09/04/2019

Notes

Fast-growing D.C. digital firm relocates HQ to Raleigh, plans to increase hiring. An up-and-coming firm has decided to relocate its headquarters to Raleigh, bringing more jobs to the region. Go Fish Digital, a marketing agency with big-name clients like GEICO, United Way, and Adobe, has moved from Washington, D.C. to the Oak City. The startup has set up shop in an 11,000-square-foot office space on 227 Fayetteville Street. As part of its relocation, the firm has scaled up its workforce by almost 50 percent — from 25 to 39 employees, with 14 new hires. It has also added jobs to the local economy with its employee relocation. "We plan to scale to more than 100 employees over the next four years and our new office space is a key part of that," Russell said. "Most of these new hires will be entry-level salaries, and a big reason why the local universities are so important. But we will still be on the hunt for more experienced leaders and managers as we grow."

Agari

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Defense Technologies, Software/Information Technology, Other: Headquarters, Cybersecurity, Start-Up	New	12	\$0	09/04/2019

Notes

Silicon Valley cybersecurity firm picks Raleigh for 2nd HQ; new jobs average \$130,000 a year. The Silicon Valley-based cybersecurity firm Agari has picked the Oak City for its new innovation hub. Playing off Amazon's HQ2 project, Agari says Raleigh is the site for its own HQ2. The expansion means upsizing into a 5,000-square foot office at 227 Fayetteville Street – and almost doubling its workforce, from 28 to 40 jobs by the end of the year. The average salary: \$130,000 a year. "The jobs represent high-wage positions, spanning software developers, product leaders, and customer success professionals," Agari's chief marketing officer Armen Najarian told WRAL TechWire. "We continue to view the RTP area as a strategic innovation center to help fuel new product ideas and developments," Najarian said. "We're forecasting a doubling of job creation again in 2020, thus the need for more space."

Hire Scene

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Professional Services, Online Staffing, Start-Up,	Expanding	25	\$0	09/09/2019
Headquarters				

Notes

A tech-centric staffing firm is going all in when it comes to digital – a complete 180 from its brick-and-mortar roots. Today, the company has about 25 employees, operating out of its Centennial Campus headquarters in Raleigh. But by the end of next year, he expects to nearly double that headcount as the digital platform expands to new regions. Youngblood is taking a big bet that the idea will work. While there's still a small brick-and-mortar shop in Raleigh, it's only expanding in new markets through its digital platform.

Verdesian Life Sciences

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Biotechnology/Pharmaceuticals , Other: Life Sciences,	Expanding	10	\$0	09/09/2019
Headquarters				

<u>Notes</u>

A Triangle agtech company is in expansion mode – already going back out to market for more research-and-development space just a year after inking a deal with Duke University for R&D space. Cary-based Verdesian Life Sciences is continuing its expansion model aimed at bringing more products to market — in an ever improving 'iPhone model,' according to company executives. The company's chief scientific officer, Kuide Qin, says Verdesian will open a second research and development laboratory in Research Triangle Park, located at 6 Davis Drive. The company maintains a headquarters off Winstead Drive in Cary, as well as other lab space off T.W. Alexander Drive in RTP. The new lab is just one of many moves the Cary outfit is making to bulk up the company. In recent weeks the company has also announced the hire of a new chief financial officer, global human resources director and chief manufacturing officer in a flurry of hiring that also included bringing on 10 more employees.

15Five

Industry	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information Technology, Other: Start-Up	Expanding	0	\$0	09/19/2019

Notes

San Francisco-based startup 15five, which makes human resources software, has moved into a new office in North Hills after seeing its headcount in Raleigh soar the past two years. The move comes after the company's outpost here grew from just one employee working out of HQ Raleigh to outgrowing the co-working space on Centennial Campus completely. Emily Diaz, director of transformational services at 15Five, said the company's employee base in Raleigh has grown to 42, from just a few remote workers in 2017. A spokeswoman for Kane Realty confirmed the company had leased space at Midtown Plaza at 305 Church at North Hills Street — adding the building is now 100% leased. Diaz said the company has around 11,000 square feet of space in the building. 15Five makes a software platform that is meant to replace the traditional annual review companies have with their employees.

Vestian Group, Inc.

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Financial Services, Other:	New	4	\$0	09/24/2019
Commercial Real Estate				
Solutions, Professional Services				

Notes

Chicago-based international commercial real estate solutions firm Vestian has opened its Raleigh, North Carolina, office, and has tapped Managing Director Jeremy Done to lead the charge. Done was the former head of real estate strategy for Credit Suisse, where he executed cost savings initiatives for a 3.8 million-square-foot portfolio that carried an annual occupancy budget of \$250 million. Joining Done in the firm's newest office is 23-year industry veteran Brad Armstrong, who will serve as managing director and lead the brokerage team across the Carolinas. Armstrong spent the past 18 years at Equis Corporation, where he founded that firm's Research Triangle office after five years at Newmark Knight Frank. David Green, who joins the office as a broker associate to handle tenant representation transactions and market strategies, rounds out the new team.

Captive-Aire Systems

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Advanced Manufacturing, Other:	Expanding	50	\$0	10/03/2019
Sheet Metal Work Manufacturing				

Notes

With the addition of a new product line, a Triangle-based manufacturer is expanding. CaptiveAire CEO Bob Luddy confirms what's already outlined in permit filings: The company is expanding its Youngsville plant, which currently houses 145 employees. CapitiveAire will double the size of its second building to nearly 70,000-square feet. According to its website, CaptiveAire has more than 1,200 employees, six manufacturing plants, 90 sales offices and two research and development labs. And it lists more than 50 open jobs – including several in the Raleigh area.

Epic Games

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Interactive Digital Media/Gaming, Software/Information Technology	Expanding	100	\$0	10/03/2019

<u>Notes</u>

After years of growth from its industry-changing hit "Fortnite," video game maker Epic Games is expanding its headquarters campus off Crossroads Boulevard in Cary. The company announced the expansion on Thursday and said construction on the new building could start in 2020 — potentially making room for thousands of employees in Cary. The new building will add significantly to the company's real estate holdings in Cary, giving it room for an estimated 1,750 to 2,000 more employees there, the company said. Epic didn't give a definite size for the new addition yet, saying it could be between 450,000 to 500,000 square feet. It will also give Epic 1,400 additional parking spaces. The video game maker has more than 1,000 employees worldwide, including hundreds in Cary. It has more than 100 hundred open positions for its Cary campus listed on its website.

Glenaire

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Retirement Housing	Expanding	0	\$190,000,000	10/10/2019

Notes

A Cary retirement community has announced plans for an upcoming \$190 million expansion complete with a 6-story building and amenity and wellness center across the street from its current campus. Glenaire plans to construct a new residential building off Cornwall Road. The new building will feature 192-independent living apartments and 37-assisted living apartments as well as 71,000 square feet of amenity space including three additional dining venues, an auditorium/theater and several meeting rooms. The new apartments will bring Glenaire's total living units to 573, and bring the community's total capacity to 800 residents. Construction will begin next summer, and The Presbyterian Homes Inc. expects the new apartments to be completed in 2023 with reservations to become available in the near future.

FastMed Urgent Care

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Healthcare	New	0	\$0	10/10/2019

Notes

One of the country's largest urgent care providers is moving its North Carolina corporate offices into the heart of downtown Raleigh – a testament to both its expanding presence and the growing residential population of the area. FastMed Urgent Care has announced plans to move its North Carolina corporate staff from Clayton into the former Father and Son antiques location on West Hargett Street between Fayetteville Street and the Warehouse District. According to John Hibbits, the NAI Carolantic broker who managed the deal, the company's new space is about 25,000 square feet and went for in the "mid-\$20s" per square foot. Exact financial information was not disclosed. FastMed officials say the location will be the new home to approximately 100 corporate staff, though the number is expected to "continue to grow." In addition to the corporate offices, FastMed plans to also use the location as the site of a downtown clinic. FastMed expects to open the new location by fall of 2020.

RMF Engineering

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Professional Services,	Expanding	35	\$0	10/10/2019
Engineering				

Notes

An engineering firm out of Maryland is expanding its Raleigh offices as the company makes room for potentially dozens of new employees. Baltimore-based RMF Engineering has announced it will grow its Raleigh office by around 8,000 square feet, making way for up to 35 additional employees at its current location in the Brier Creek Corporate Center. The company currently employs nearly 70 people at its Raleigh office. The expansion will bring RMF's Raleigh presence to around 21,500 square feet with room for over 100 employees.

TriPharm Services

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Advanced Manufacturing,	New	88	\$40,000,000	10/17/2019
Biotechnology/Pharmaceuticals				

Notes

Patrick Walsh and Eric Evans, the former CEO and CFO of Avista Pharma – which sold to Cambrex earlier this year, have launched TriPharm Services. The new contract development and manufacturing organization (CDMO) will be based in Morrisville off Davis Drive. The 32,000-square-foot site was formerly equipped by Braeburn Pharmaceuticals. Walsh did not disclose the details of the purchase, but estimated the facility was worth at least \$30-40 million for its equipment and uplifting. The company currently employs about 12 – which he says is mostly the senior management team. They plan to add another 15-20 in the coming months and plan to have about 100 employees by the time the facility becomes operational – with a target date of second quarter 2020.

Vestaron Corporation

Industry	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Advanced Manufacturing,	New	15	\$0	10/24/2019
Biotechnology/Pharmaceuticals				

Notes

A budding ag-tech company has decided to uproot and move its corporate headquarters across the country – from its Michigan home to Research Triangle Park. Vestaron Corporation, based in Kalamazoo, Michigan, has announced it will be moving its corporate headquarters into RTP – hoping to benefit from the area's rich talent pool and thriving ag-tech industry. The company's Triangle location will be in Frontier RTP and is the intended home of its corporate leadership, operations and marketing functions. Its Michigan facility will remain its site for research and development for the time being. To kick off its RTP operations, Rath says the company is bringing on about 15 people in the area. She says that number is expected to increase as the company expands its operations.

Bryn Pharma

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Biotechnology/Pharmaceuticals	Expanding	20	\$0	10/24/2019
, Other: Startup				

Notes

A Triangle pharmaceutical startup has raked in \$17.5 million to fund commercialization of a nasal-spray that the company thinks could serve as an alternative to the EpiPen. Raleigh-based Bryn Pharma brought in \$15 million in proceeds from investors and an additional \$2.5 million from a corporate collaborator. Dworaczyk says the company hopes to conduct a pre-New Drug Application (NDA) meeting with the FDA before year-end, and then immediately file for approval. If all goes well, he says the company could hope to begin commercialization in 2020. To do so, he says, the company is currently planning to "firmly establish" its presence in Raleigh, bringing on 15-20 people to handle marketing, commercialization and other administrative needs. He says they plan to continue manufacturing the product through a contract manufacturer.

Clinipace Worldwide

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	<u>Date Submitted</u>
Biotechnology/Pharmaceuticals	Expanding	40	\$0	10/29/2019

Notes

Clinical research organization Clinipace continues to raise cash as it continues to look for talent. The CRO is looking to raise \$10 million, according to a securities filing, and it already has closed on \$4.2 million from 16 investors. The funding is a mix of debt and options. Founded in 2003, Clinipace Clinical Research was originally built as a software company that has since grown into a global, full-service contract research organization. Clinipace has more than 600 employees and is looking to fill more than 40 jobs, according to its LinkedIn website.

Redhill Biopharma Ltd.

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Advanced Manufacturing,	Expanding	30	\$0	11/04/2019
Biotechnology/Pharmaceuticals				
, Other: US Headquarters, Life				
Sciences				

<u>Notes</u>

A Triangle company's long-anticipated FDA approval has arrived, meaning the company is poised to start commercialization efforts it hopes will net a profit. Over the last year – RedHill Biopharma (Nasdaq: RDHL), which calls Raleigh home for its U.S. headquarters – has been steadily growing its executive and commercial team in the Triangle in preparation for the U.S. Food and Drug Administration's (FDA) approval of Talicia. The drug is a treatment for Helicobacter pylori infection — a bacteria that can cause ulcers. RedHill opened its U.S. headquarters in Raleigh in 2017 and has since expanded its local operations – including its executive team and commercial operations. The company says it expects to house at least 50 employees in the Triangle before the end of this year – up from 20 reported in June.

Merz North America

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Biotechnology/Pharmaceuticals	Expanding	0	\$0	11/15/2019

<u>Notes</u>

Merz, a global leader in the field of aesthetics and neurotoxins, today announced plans to reorganize into three independently operating businesses: medical aesthetics, therapeutics and consumer care. Under this structure, Merz Aesthetics will be the largest dedicated medical aesthetics business globally. The reorganization was announced as Merz reported the completion of another year of strong business performance across all regions, exceeding fiscal year 2018/19 revenue targets. Merz's global revenue growth of 6.8 percent was driven in part by 17 percent year-over-year growth in the aesthetics business.

CloudFactory

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information	Expanding	45	\$0	11/20/2019
Technology				

Notes

With fresh funding in hand, CloudFactory is ready to expand. The company just closed on a \$65 million "growth equity" funder, positioning the firm to double its Triangle headcount. That's according to CEO Mark Sears, who says the cash will be used to fuel growth. To really expand the market reach, CloudFactory will have to increase its team. Already, it's opened an office in Raleigh. It has 45 employees combined in Durham and Raleigh. Sears sees that presence "doubling" over the next three years. And, as the firm expands that go-to-market team, other hubs across its footprint will also expand, he says.

National Association for Community College Entrepreneurship

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information Technology, Other:	New	2	\$0	11/20/2019
Headquarters				

Notes

An organization focused on helping community colleges drive entrepreneurship initiatives across the country is moving its headquarters to Cary. The National Association for Community College Entrepreneurship, or NACCE, announced the move Tuesday at an NC IDEA Foundation economic development conference in Raleigh. NC IDEA is a partner with NACCE. Wake Tech's Western Wake Campus in Cary will be the site for the headquarters in early 2020.

TriMark Digital

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	8	\$0	11/21/2019

Notes

TBJ's 2019 Fast 50 Awards winners: (41-50): How many employees do you plan to hire in the next 12 months? Five to eight.

Audio Advice

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information Technology Other: Retail	Expanding	6	\$0	11/21/2019

<u>Notes</u>

TBJ's 2019 Fast 50 Awards winners: (21-30): How many employees do you plan to hire in the next 12 months? Six.

Zig Zibit

Industry	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	4	\$0	11/21/2019

Notes

TBJ's 2019 Fast 50 Awards winners: (41-50): How many employees do you plan to hire in the next 12 months? We will be looking to hire three to four members to the sales and client services team. The activity derived from these additions will determine where we need to hire in other areas.

Provantage Corporate Solutions

Industry	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Retail service	Expanding	250	\$0	11/21/2019
organization				

Notes

TBJ's 2019 Fast 50 Awards winners: (1-10): How many employees do you plan to hire in the next 12 months? Approximately 250.

Insightsoftware

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	150	\$0	11/21/2019

Notes

TBJ's 2019 Fast 50 Awards winners: (1-10): How many employees do you plan to hire in the next 12 months? 150.

Hire Strategies

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Financial Services, Software/Information Technology	Expanding	70	\$0	11/21/2019

Notes

TBJ's 2019 Fast 50 Awards winners: (41-50): How many employees do you plan to hire in the next 12 months? Our goal is to reach a minimum of 200 employees over the next 12 months.

PMC Commercial Interiors

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Office Furniture &	Expanding	15	\$0	11/21/2019
Equipment				

Notes

TBJ's 2019 Fast 50 Awards winners: (11-20): How many employees do you plan to hire in the next 12 months? 15.

Carolina Restoration Services of N.C.

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Construction	Expanding	25	\$0	11/21/2019

<u>Notes</u>

TBJ's 2019 Fast 50 Awards winners: (41-50): How many employees do you plan to hire in the next 12 months? Approximately 25.

Restoration Systems

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Financial Services	Expanding	3	\$0	11/21/2019

Notes

How many employees do you plan to hire in the next 12 months? Three

ReStorePro Reconstruction

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Construction, Disaster Relief	Expanding	25	\$0	11/21/2019

Notes

TBJ's 2019 Fast 50 Awards winners: (1-10): How many employees do you plan to hire in the next 12 months? 25.

Allbridge

Industry	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information Technology	Expanding	20	\$0	11/21/2019

<u>Notes</u>

TBJ's 2019 Fast 50 Awards winners: (31-40): How many employees do you plan to hire in the next 12 months? Likely 20-plus.

Carolinas IT

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	<u>Date Submitted</u>
Software/Information Technology	Expanding	10	\$0	11/21/2019

<u>Notes</u>

TBJ's 2019 Fast 50 Awards winners: (31-40): How many employees do you plan to hire in the next 12 months? Around 10.

Majestic Kitchen & Bath Creations

Industry	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Construction	Expanding	30	\$0	11/21/2019

Notes

TBJ's 2019 Fast 50 Awards winners: (11-20): How many employees do you plan to hire in the next 12 months? We expect to see 20 percent growth next year, so we could see additional hiring of up to 30 people.

OnPoint

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Recreation, Retail	New	0	\$0	11/29/2019

Notes

Many shooting ranges in the United States can often appear like just an extension of a gun store. Not anymore. A Raleigh-based startup called OnPoint is looking to bring a new kind of high-tech, activity-based shooting center to the Oak City soon. And unlike traditional ranges, they argue, it's one where women and young adults will feel welcome. "We're re-inventing the range experience using innovative technology and by creating an open and engaging facility and community culture," OnPoint CEO's Houck Reed said. "We incorporate movement and immersive gamification technology to make OnPoint instruction and experiences the most engaging offerings you'll find anywhere."

Prometheus Group

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	Expanding	50	\$0	12/02/2019
Technology				

Notes

"For Raleigh, it means that we're going to continue to expand, especially our development force here," Huang says. At the beginning of 2020, Prometheus will move into a new space on Six Forks Road, an office Huang says the company is already on pace to outgrow. Right now, the asset management software company has about 200 employees in Raleigh. Last month, Prometheus was named the 30th fastest-growing company in in the Triangle. At the time, the company said it planned to hire between 50 and 100 people in the next 12 months.

Allstacks

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information	Expanding	13	\$0	12/04/2019
Technology, Other: Start-Up	Expanding	13	20	12/04/2013

Notes

A Raleigh technology startup just announced a \$4.7 million seed fund – one that its founding CEO says means growth in both the City of Oaks and Austin, Texas. While Allstacks was technically founded in 2017, the entrepreneurship story really began nearly a decade earlier, at North Carolina State University's Engineering Entrepreneurs Program in 2008. Right now, the company has about a dozen employees split between Raleigh and Austin, but by the end of 2020, "we expect to have about 25 folks."

WalkMe

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	Expanding	43	\$0	12/09/2019
Technology				

Notes

WalkMe, a digital adoption platform and one of the fastest-growing software companies globally with a large presence in the Triangle, has raised a whopping \$90 million in a Series G round. Asked what this fundraise means for the Raleigh office, Sweary replied: "In 2019 the Raleigh office has grown by nearly 50 percent in head count, with our total number of employees at 86. We're also actively hiring for multiple roles in all of our major groups in the office as we move into 2020. He added the company plans to grow nearly 50 percent in Raleigh in 2020.

Microsoft

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	Expanding	500	\$47,500,000	12/17/2019
Technology				

Notes

Computer software giant Microsoft plans to create 500 new jobs in Morrisville in exchange for more than \$14.8 million in incentives. Microsoft will have to create the jobs by 2023 and invest \$47.5 million in the expansion, according to the terms of the incentive package. The Morrisville jobs, which will primarily be software development positions, will pay an average minimum wage of \$125,354, according to the N.C. Commerce Department. In North Carolina, the company has 1,950 employees, with 1,403 of those in Mecklenburg County and the rest in Wake County. The Wake County office is located in the Perimeter Park office park in Morrisville. The company moved its Wake County team there in 2016, according to a blog post on the company's website.

ATI Industrial Automation

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Advanced Manufacturing	Expanding	40	\$0	12/21/2019

Notes

Triangle Business Journal recently honored the region's fastest-growing private companies in our 27th annual Fast 50 Awards. Many of the winners plan to add dozens and even hundreds of new employees to their workforce in the coming months in order to support future growth. ATI Industrial Automation plans to hire 40 employees over the next 12 months.

FM:Systems

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Software/Information	Expanding	40	\$0	12/21/2019
Technology				

Notes

Triangle Business Journal recently honored the region's fastest-growing private companies in our 27th annual Fast 50 Awards. Many of the winners plan to add dozens and even hundreds of new employees to their workforce in the coming months in order to support future growth. FM: Systems plans to hire 40 employees over the next 12 months.

National Coatings

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other	Expanding	75	\$0	12/21/2019

Notes

Triangle Business Journal recently honored the region's fastest-growing private companies in our 27th annual Fast 50 Awards. Many of the winners plan to add dozens and even hundreds of new employees to their workforce in the coming months in order to support future growth. National Coating plans to hire 75 employees over the next 12 months.

Polyzen

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Advanced Medical Technologies	Expanding	20	\$0	12/21/2019

Notes

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Greene Resources

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Professional Services,	Expanding	5	\$0	12/21/2019
Employment Agency				

Notes

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Precision Walls

<u>Industry</u>	New/Expanding	<u>New Jobs</u>	<u>Investment</u>	Date Submitted
Other: Construction	Expanding	200	\$0	12/21/2019

Notes

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Dude Solutions

Software/Information Expanding 200 Technology	\$0	12/21/2019

Notes

Triangle Business Journal recently honored the region's fastest-growing private companies in our 27th annual Fast 50 Awards. Many of the winners plan to add dozens and even hundreds of new employees to their workforce in the coming months in order to support future growth. Dude Solutions plans to hire 200 employees over the next 12 months.

Jim Allen Group Coldwell Banker HPW

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Other: Professional Services, Real Estate	Expanding	10	\$0	12/21/2019

Notes

Triangle Business Journal recently honored the region's fastest-growing private companies in our 27th annual Fast 50 Awards. Many of the winners plan to add dozens and even hundreds of new employees to their workforce in the coming months in order to support future growth. The Jim Allen Group Coldwell Banker HPW plans to hire 10 employees over the next 12 months.

Consolidated Asset Recovery System

<u>Industry</u>	New/Expanding	New Jobs	<u>Investment</u>	Date Submitted
Software/Information	Expanding	15	\$0	12/21/2019
Technology				

Notes

Triangle Business Journal recently honored the region's fastest-growing private companies in our 27th annual Fast 50 Awards. Many of the winners plan to add dozens and even hundreds of new employees to their workforce in the coming months in order to support future growth. Consolidated Asset Recovery Systems plans to hire 15 employees over the next 12 months.

Legend

<u>Report generated:</u> 12/31/2019 11:56 AM

Generated by: Morgan Ross

<u>Date sumbitted range:</u> 1/1/2019 to 12/31/2019

New/Expanding: New, Expanding

Industries: Advanced Manufacturing, Advanced Medical Technologies, Advanced Transportation/Electric Vehicles, Biotechnology/Pharmaceuticals, Defense

Technologies, Financial Services, Healthcare, Interactive Digital Media/Gaming, Smart Grid, Software/Information Technology, Solar/Renewable

Energy, Other, Unclassified

Geographic location(s): Wake County - Apex, Wake County - Fuquay-Varina, Wake County - Garner, Wake County - Holly Springs, Wake County - Knightdale,

Wake County - Morrisville, Wake County - Raleigh, Wake County - Raleigh - Downtown, Wake County - Research Triangle Park, Wake County - Rolesville,

Wake County - Wake Forest, Wake County - Wendell, Wake County - Zebulon, Prospect - TBD