CAREER PATHWAY: CORPORATE COMPLIANCE





What do they do? Plan, direct, or coordinate activities of an organization to ensure compliance with ethical or regulatory standards.

People with these roles and responsibilities are also called:

Business Practices Supervisor, Compliance Coordinator, Compliance Engineer-Products, Compliance Manager, Compliance Officer, Compliance Review Officer, Corporate Operations Compliance Manager, Director of Compliance, Director, Global Ethics & Compliance and Assistant General Counsel, Internal Review and Audit Compliance

Some typical job duties include:

- Conduct periodic internal reviews or audits to ensure that compliance procedures are followed.
- Maintain documentation of compliance activities, such as complaints received or investigation outcomes.
- File appropriate compliance reports with regulatory agencies.
- Identify compliance issues that require follow-up or investigation.
- Report violations of compliance or regulatory standards to duly authorized enforcement agencies as appropriate or required.
- Disseminate written policies and procedures related to compliance activities.



HOW MUCH DO THESE JOBS PAY IN OHIO?

AVERAGE:

\$99,030

MOST IMPORTANT OCCUPATIONAL SKILLS

Basic Skills: Reading Comprehension, Critical Thinking, Monitoring

Social Skills: Social Perceptiveness, Coordination, Persuasion

Problem Solving Skills: Complex Problem Solving

Technical Skills: Operations Monitoring, Operations Analysis

System Skills: Judgment and Decision Making, Systems Analysis, Systems

Evaluation

Resource Management Skills: Time Management, Management of

Personnel Resources, Management of Financial Resources

CAREER PATHWAY AND EDUCATIONAL REQUIREMENTS

Entry-Level (\$40,000-\$70,000)

Managerial (\$50,000-\$115,000)

Executive (\$100,000+)

Compliance Officer

Compliance Manager

Director of Compliance

REQUIRED FOR ENTRY:

Bachelor's Degree or Related Work Experience REQUIRED FOR ADVANCEMENT:

Bachelor's Degree, Related Work
Experience, Professional Certification

REQUIRED FOR ADVANCEMENT:

Bachelor's Degree, Related Work Experience, Professional Certification, Post-graduate Degree Preferred

CERTIFICATIONS THAT CAN HELP YOU ADVANCE:

FINRA Series 7 Certification - General Securities Representative

Financial Industry Regulatory Authority

FINRA Series 24 Certification - General Securities
Principal

Financial Industry Regulatory Authority

Visit <u>insurancecareers.org</u> to learn about the many career opportunities available in the insurance industry!