

**Multilingual Sales Account Manager that identify sites and negotiate the placement of Planet Aid donation bins in diverse low- income multicultural neighborhoods.**

The Sales Account Manager will identify sites and negotiate the placement of Planet Aid donation bins with business owners, corporate offices, mall administrators, local counties, school administrators, church administrators or others who are interested in offering textile recycling to their patrons.

The primary objective of the Sales Account Manager is to solidify our position in the marketplace by increasing the number of new sites, securing existing sites and maximizing donations through the development of market strategies.

The Sales Account Manager will be responsible for daily, weekly and monthly reporting as well as all associated internal paperwork, computer data, contact management and other tracking methodologies. The Sales Account Manager will also be required to ensure Planet Aid sites are in compliance with local ordinance and permit requirements.

**Requirements:**

- Minimum 2 years Door to Door sales, B2B, cold calling, prospecting or canvassing
- Motivated, energetic, and positive outlook
- Innovative problem solver
- Exceptional communication skills
- Experience presenting information to small and mediums sized audiences
- Familiarity using computer applications and databases

**Benefits:**

- Company vehicle
- Vacation
- Sick time
- Holiday Pay
- Medical /Dental / Vision insurance
- Flexible Spending Account
- 401 (k) Plan
- Life Insurance
- Weekly Pay