

Deal Flow and Knowledge Share. We are a high energy, high activity deal firm. We have developed a deep network of venture capital and angel investors, private equity funds, M&A advisors, tech-focused accountants and other advisors, and are focused on helping fuel your growth through value-added connections and knowledge sharing within our network. In a typical year we:

- Help companies and funds close 60+ equity financings ranging in size from \$500K to \$500M+
- Assist clients in 20+ mission critical licensing deals, ranging from university spinouts to Fortune 100 companies
- Advise buyers and sellers in 20+ M&A deals with transaction values from \$100K to \$700M
- Connect dozens of companies and investors in fundraising activities
- Rank among top venture law firms according to PitchBook

Diligence Expertise. We pride ourselves on understanding technology and healthcare businesses and the details of the legal documents most important to your transactions:

- Corporate Structure
- Ownership Interests
- Intellectual Property
- University Licensing
- Executive Compensation & Benefits
- Partnering Agreements
- Privacy & Data
- Employment & HR
- Compliance & Regulatory Matters
- Financial/Tax Matters
- Properties & Tangible Assets

Portfolio Company Assistance. We can make your investment dollars stretch further with your portfolio companies by engaging directly with them to provide complementary, high-skilled legal services at a lower price point in certain specialized areas.

- Branding & Trademarks
- Licensing & Corporate Partnering
- University Licensing
- Employee Benefits & Compensation
- Privacy & Security
- Securities Compliance
- Tax

HUTCHISON AT A GLANCE



Close deals from seed through growth stage



Attorneys with significant large firm and in-house experience



Clients = idea stage startups to \$5B+ market cap



Represent funds ranging from \$4M to \$5.9B under management



Intersection of capital and ideas