



Don't Rain on My Parade:

Managing Internal and External Relationships and Partnerships





Moderating: Jason Christie
Triangle Business Journal



Do you have a question for our panelists? Text it in now!

“How do you structure your legal team? Are attorneys embedded in other departments?”

“To what extent do you use retainers or alternative fee arrangements with your outside firms instead of hourly billing?”

“Are you aware of any trends with outside counsel guidelines or are there any specific requirements/ways of working related to outside counsel guidelines”

“Do you negotiate discounts on hourly fees for outside counsel? If so, how do you approach this and how often are you successful?”

“Do you used project management tools or platforms?”

“How do you handle - internally. and externally- when outside counsel gets a great result but ignores and greatly exceeds agreed upon budget parameters.”

“Jason, is NC a receptive environment for high growth companies like yours?”

“What skills or qualities do you look for most when interviewing for new team members?”